## FIRST YEAR – SEMESTER – I

## **ELECTIVE - I: BUSINESS COMMUNICATION**

Subjec	t L	Т	P	S	Credits	Inst.		Mai	rks	
Code		1	1	3		Hours	CIA	External		<u>'otal</u>
23BCSA	1 4				3	4	25	75		100
					Learn	ing Objectiv	ves			
LO1	To enal	ole the	stude	ents to	know about	the principle	es, object	ives and impor	rtance of	
	commu	nicati	on in	comm	erce and trad	e.				
LO2					to understand					
LO3	To mak	o make the students aware about various types of business correspondence.								
LO4	To deve	o develop the students to write business reports.								
LO5	To enal	ole the	learn	ers to	update with	various type	es of inter	views		
Prerequis	sites: Sho	ould h	ave st	udied	Commerce in					
					C	Contents				No. of
	T., 4 1		. 4. D	:						Hours
Unit I	Introduction to Business Communication  Definition – Meaning – Importance of Effective Communication – Modern  Communication Methods – Barriers to Communication – E-Communication –  Business Letters: Need - Functions – Essentials of Effective Business Letters –  Layout									12
Unit II	Trade	Trade Enquiries  Trade Enquiries – Orders and their Execution – Credit and Status Enquiries –  Complaints and Adjustments – Collection Letters – Sales Letters – Circulars								12
Unit III	Banki Eleme Types Insura Marin	ng Coents of Ince —	orresp f a C suran Mean	onder Good ce Co ning of e – Ag	Banking Cor orrespondence of Fire Insurar gency Corresp	- Structure respondence - Difference - Kindspondence -	e – Insur nce betwe s – Corre Introduc	ing Correspond rance – Mean een Life and spondence Rel tion – Kinds – dence	ing and General ating to	12
Unit IV	Secret Comp Classi Minut	of Agent Correspondence – Terms of Agency Correspondence  Secretarial Correspondence – Introduction – Duties of Secretary – Classification of Secretarial Correspondence – Specimen letters – Agenda and Minutes of Report writing – Introduction – Types of Reports – Preparation of Report Writing							12	
	Interv			ition						
Unit V	Appli	cation tives	Lett	ters - Techr	niques of Va			nterview: Mea erviews –Crea	_	12
					7	TOTAL				60

	Course Outcomes							
CO1	Acquire the basic concept of business communication.							
CO2	Exposed to effective business letter							
CO3	Paraphrase the concept of various correspondences.							

CO4	Prepare Secretarial Correspondence like agenda, minutes and various							
	business reports.							
CO5	Acquire the skill of preparing an effective resume							
Textbooks								
1	Rajendra Pal & J.S. Korlahalli, Essentials of Business Communication-							
	Sultan Chand & Sons- New Delhi.							
2	Gupta and Jain, Business Communication, Sahityabahvan Publication, New Delhi.							
3	K.P. Singha, Business Communication, Taxmann, New Delhi.							
4	R. S. N. Pillai and Bhagavathi. S, Commercial Correspondence, Chand Publications, New Delhi.							
5	M. S. Ramesh and R. Pattenshetty, Effective Business English and							
	Correspondence, S. Chand & Co, Publishers, New Delhi.							
	Reference Books							
1	V.K. Jain and Om Prakash, Business communication, S.Chand, New Delhi.							
2	Rithika Motwani, Business communication, Taxmann, New Delhi.							
3	Shirley Taylor, Communication for Business-Pearson Publications - New Delhi.							
4	Bovee, Thill, Schatzman, Business Communication Today - Pearson Education, Private Ltd- NewDelhi.							
5	Penrose, Rasbery, Myers, Advanced Business Communication, Bangalore.							
NOTE	: Latest Edition of Textbooks May be Used							
	Web Resources							
1	https://accountingseekho.com/							
2	https://www.testpreptraining.com/business-communications-practice-							
	exam-questions							
3	https://bachelors.online.nmims.edu/degree-programs							

# MAPPING WITH PROGRAMME OUTCOMES AND PROGRAMME SPECIFIC OUTCOMES

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	3	2	3	2	2	2	2	2	2	2
CO2	3	3	2	3	2	2	2	3	2	2	2
CO3	3	3	2	3	2	2	2	2	2	2	2
CO4	3	3	2	3	2	2	2	2	2	2	2
CO5	3	3	2	3	2	2	2	2	2	2	2
TOTAL	15	15	15	15	10	10	10	11	10	10	10
AVERAGE	3	3	3	3	2	2	2	2.2	2	2	2

## 3 – Strong, 2- Medium, 1- Low FIRST YEAR – SEMESTER - I

## ELECTIVE - I: INDIAN ECONOMIC DEVELOPMENT

Subjec	t L	T	P	S	Credits	Inst.	CIA	Marks	1 70 4 1	
Code 23BCSA	2 4				3	Hours 4	25	Externa 75	100 <b>Total</b>	
ZSBCSA	12 7				_	•	23	13	100	
					earning Obj					
LO1					cepts of Eco					
LO2					and factors a					
LO3					g about the c					
LO4	To exa	mine	the r	ole of	f public finar	ice in econo	omic dev	elopmen	t	
LO5 To understand the causes of inflation										
Prerequisites: Should have studied Commerce in XII Std										
					Content	S			No. of	
	-				1.0	,			Hours	
Unit I	Economic Development and Growth Meaning & Definition - Concepts of Economic Growth and Development. Differences between Growth and Development.  I Measurement of Economic Development: Per Capita Income, Basic Needs, Physical Quality of Life Index, Human Development Index and Gender Empowerment Measure- Factors affecting Economic Development								12	
Unit II	Chara Coun	Classification of Nations on the basis of development Characteristics of Developing Countries and Developed Countries - Population and Economic Development-Theories of Demographic Transition. Human Resource Development and Economic Development								
	Natio	nal						Income		
Unit III	meas Curre	ureme ent Pr	nt, Co ices.	ompa Sect	e, National I rison of Natio orial Contrib Economic Wo	onal Income ution to N	at Const	ant and	12	
Unit IV	Mear Deve taxes Class Debt Type	lopme, Impa ificati Need	mporent, Pact an on an Sou	ublic d Inc nd C arces ts -R	Revenue-So dence of Ta annons of I and Impor	ources, Dire xation, Pub Public Expe tance, Buc	ect and lic Exper enditure, lget-Imp	Indirect nditure- Public ortance,	12	
Unit V	Theo Narro Inflat Index	ow an	f Mondon Mondoo Mondon	gh P eflation	and Its Suppl lower, Conce on -Types, C I, Role of F	epts of M1 Causes and	, M2 at Impact,	nd M3. - Price	12	
		-	-	,	ГОТАL				60	

	Course Outcomes
CO1	Elaborate the role of State and Market in Economic Development
CO2	<b>Explain the Sectorial contribution to National Income</b>
CO3	Illustrate and Compare National Income at constant and current prices.
CO4	Describe the canons of public expenditure
CO5	Understand the theories of money and supply
	Textbooks
1	Dutt and Sundaram, Indian Economy, S.Chand, New Delhi
2	V.K. Puri, S.K. Mishra, Indian Economy, Himalaya Publishing house, Mumbai
3	Remesh Singh, Indian Economy, McGraw Hill, Noida.
4	Nitin Singhania, Indian Economy, McGraw Hill, Noida.
5	Sanjeverma, The Indian Economy, unique publication, Shimla.
	Reference Books
1	GhatakSubrata: Introduction to Development Economics, Routledge Publications, New Delhi.
2	SukumoyChakravarthy: Development Planning- Indian Experience, OUP, New Delhi.
3	Ramesh Singh, Indian Economy, McGraw Hill, Noida.
4	Mier, Gerald, M: Leading issues in Economic Development, OUP, New Delhi.
5	Todaro, MichealP : Economic Development in the third world, Orient Longman, Hyderabad
OTE:	Latest Edition of Textbooks May be Used

	Web Resources								
1	http://www.jstor.org								
2	http://www.indiastat.com								
3	http://www.epw.in								

## MAPPING WITH PROGRAMME OUTCOMES AND PROGRAMME SPECIFIC OUTCOMES

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	2	3	2	2	2	2	2	2	2
CO2	3	2	3	3	2	2	2	2	2	3	2
CO3	3	2	3	3	2	2	2	2	2	2	2
CO4	3	2	3	3	2	2	2	2	2	2	2
CO5	3	2	3	3	2	2	2	2	2	2	2
TOTAL	15	10	14	15	10	10	10	10	10	13	10
AVERAGE	3	2	2.8	3	2	2	2	2	2	2.2	2

3 – Strong, 2- Medium, 1- Low

## FIRST YEAR – SEMESTER – I

## **ELECTIVE - I: BUSINESS ECONOMICS**

Subjec	t ,	L	LT		P	$\mid \mathbf{s} \mid$	Credits	Inst.		Marks				
Code	1	4	1	r	)	Credits	Hours	CIA	External	Total				
23BCSA	<b>A3</b> 4	,				3	4	25	75	100				
	Learning Objectives													
LO1	O1 To understand the approaches to economic analysis													
LO2	To k	To know the various determinants of demand												
LO3	To g	ain	kno	wledg	ge on	concept and	features o	f consun	ner behavio	ur				
LO4	To le	arı	n the	laws	of va	ariable propo	ortions							
LO5	To el prici				dents	s to understa	nd the obje	ectives a	nd importa	nce of				
Prerequ				•	stud	lied Commer	ce in XII S	td						

	Contents	No. of
		Hours
Unit I	Introduction to Economics Introduction to Economics – Wealth, Welfare and Scarcity Views on Economics – Positive and Normative Economics - Definition – Scope and Importance of Business Economics - Concepts: Production Possibility frontiers – Opportunity Cost – Accounting Profit and Economic Profit – Incremental and Marginal Concepts – Time and Discounting Principles – Concept of Efficiency- Business Cycle:- Theory, Inflation, Depression, Recession, Recovery, Reflation and Deflation,	12
Unit II	Demand & Supply Functions Meaning of Demand - Demand Analysis: Demand Determinants, Law of Demand and its Exceptions. Elasticity of Demand: Definition, Types, Measurement and Significance. Demand Forecasting - Factors Governing Demand Forecasting - Methods of Demand Forecasting, Law of Supply and Determinants.	12
Unit III	Consumer Behaviour  Consumer Behaviour – Meaning, Concepts and Features – Law of Diminishing Marginal Utility – Equi-Marginal Utility  Coordinal and Ordinal concepts of Utility - Indifference Curve: Meaning, Definition, Assumptions, Significance and Properties – Consumer's Equilibrium. Price, Income and Substitution Effects. Types of Goods: Normal, Inferior and Giffen Goods - Derivation of Individual Demand Curve and Market Demand Curve with the help of Indifference Curve.	12
Unit IV	Theory of Production  Concept of Production - Production Functions: Linear and  Non - Linear Homogeneous Production Functions - Law of  Variable Proportion - Laws of Returns to Scale - Difference  between Laws of variable proportion and returns to scale -  Economies of Scale - Internal and External Economies -  Internal and External Diseconomies - Producer's equilibrium	12

Unit V	Market Structure Price and Output Determination under Perfect Competition, Short Period and Long Period Price Determination, Objectives of Pricing Policy, its importance, Pricing Methods and Objectives – Price Determination under Monopoly, kinds of Monopoly, Price Discrimination, Determination of Price in Monopoly –Monopolistic Competition – Price Discrimination, Equilibrium of Firm in Monopolistic Competition–Oligopoly – Meaning – features, "Kinked Demand" Curve  TOTAL							
	Course Outcomes	60						
CO1	Explain the positive and negative approaches in economic analysi	s						
CO2	Understood the factors of demand forecasting							
CO3	Know the assumptions and significance of indifference curve							
CO4	Outline the internal and external economies of scale							
CO5	Relate and apply the various methods of pricing							
	Textbooks							
1	H.L. Ahuja, Business Economics–Micro & Macro - Sultan Chand & Sons, New Delhi.							
2	C.M. Chaudhary, Business Economics-RBSA Publishers - Jaipur-03.							
3	Aryamala.T, Business Economics, Vijay Nocole, Chennai.							
4	T.P Jain, Business Economics, Global Publication Pvt. Ltd, Chennai.							
5	D.M. Mithani, Business Economics, Himalaya Publishing House, Mumbai.							
	Reference Books							
1	S.Shankaran, Business Economics-Margham Publications, Chenn	ıai.						
2	P.L.Mehta, Managerial Economics—Analysis, Problems & Cases, Chand & Sons, New Delhi.							
3	Peter Mitchelson and Andrew Mann, Economics for Business-The Nelson Australia	omas						
4	Ram singh and Vinaykumar, Business Economics, Thakur Public Pvt. Ltd, Chennai.	ation						
5	Saluram and Priyanka Jindal, Business Economics, CA Foundation	on						
NOTE:	atest Edition of Textbooks May be Used							
	Web Resources							
1	https://youtube.com/channel/UC69P77nf5-rKrjcpVEsqQ							
2	https://www.icsi.edu/							
3	https://www.yourarticlelibrary.com/marketing/pricing/product-pobjectives-basis-and-factors/74160	ricing-						

## MAPPING WITH PROGRAMME OUTCOMES AND PROGRAMME SPECIFIC OUTCOMES

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PSO1	PSO2	PSO3
CO1	3	2	2	2	2	2	2	2	1	2	2
CO2	3	2	3	3	2	2	2	2	2	2	2
CO3	3	2	3	3	2	2	2	2	2	2	2
CO4	3	2	2	3	2	2	2	2	2	2	2
CO5	3	2	3	3	2	2	2	2	2	2	2
TOTAL	15	10	13	14	11	10	10	10	10	10	10
AVERAGE	3	2	2.6	2.8	2.2	2	2	2	2	2	2

3 – Strong, 2- Medium, 1- Low

### FIRST YEAR –SEMESTER- II ENTREPRENEURIAL DEVELOPMENT

Subject	T	т	D		S Credits	Inst.	Marks				
Code	L	1	Г	3		Credits	Credits	Credits	Hours	CIA	External
23BCSA4	4				3	4	25	75	100		

## **Learning Objectives**

#### **COURSEOBJECTIVES**

- 1. To impart knowledge on the factors contributing to Entrepreneurship
- 2. To provide necessary frame work to establish SSI & offer extensive knowledge on Project formulation
- 3. To offer a wide exposure to International Entrepreneurship and its role in Economic Development

	Contents	No. of Hours
Unit I	Meaning and Concept of Entrepreneurship–Entrepreneurial Culture and Structure–Types of Entrepreneurs–Qualities and Functions of Entrepreneurs–Entrepreneurial Motivation–Views of Peter Drucker, Schumpeter and Walker– Theories of Entrepreneurial Origin–Intrapreneurs.	10
Unit II	Role of Entrepreneurship in Economic Development – Factors Determining the growth of Entrepreneurs – Sources of Entrepreneurship in India – Causes for the slow growth – Entrepreneurship and Environment. Small Scale Industries – Definition – Characteristics – Relationship between Small and Large Units – Role of Small Enterprises in Economic Development – Problems of Small Scale Industries – Steps for Starting a Small Scale Industry – Identification of Business Ideas. Micro, Small and Medium Enterprises – Definition–Policyframeworkandsupportmeasures–InstitutionalSupport.	20
Unit III	Project Appraisal – Meaning – Classification – Project Ideas – Project Formulation – Feasibility Study Report–Project Selection–Project Life Cycle.	15
Unit IV	Institutions Assisting Entrepreneurs: Funding Sources of Finance-Venture capital- Venture capital process - Commercial banks-Government Grants and Schemes - Small ScaleIndustry Policy - Meaning of Incentives and Subsidies - Need for Incentives - Problems of Incentives - Scheme of Incentives in Operation - Incentives for Development of Backward Areas - Incentives for SSI in Backward Areas - Seed Capital Assistance - Taxation Benefits SSI Units.	15
Unit V	Women Entrepreneurship – Concept of Women Entrepreneurs and Empowerment –Functions – Role – Characteristics – Problems – Development of Women Entrepreneurs -The nature of International Entrepreneurship-Importance of International business to the firm, International versus Domestic entrepreneurship, Stages of economic development, Entrepreneurship entry into International Business, Exporting, Foreign Direct Investments, Barriers to international trade.	15

- 1. GuptaC.B.&SrinivasanN.PEntrepreneurDevelopment,SulthanChand&Sons, New Delhi.
- 2. Jayshree Suresh, Entrepreneurial Development, Margham Publication, Chennai.

#### REFERENCE BOOKS

- 1. Saravanavel.P,EntrepreneurialDevelopment,ESSPeeKayP ublishingHouse, NewDelhi
- 2. DesaiVasant,DynamicsofEntrepreneurialDevelopment,Hi malayaPublication House, Mumbai
- 3. KhankaS.S,EntrepreneurialDevelopment,S.Chand&Co,New Delhi
- 4. David.H.Holt,Entrepreneurship— NewVentureCreation,PrenticeHallofIndia, NewDelhi
- 5. Leach/Melicher, Entrepreneurial Finance Cengage, New Delhi

#### **JOURNALS**

- 1. AMCIndianJournalof Entrepreneurship
- 2. International Journal of Entrepreneurship and Small Business

#### **COURSEOUTCOMES**

CO Number	COSTATEMENT
1.	EvaluatethefactorsthatinfluenceEntrepreneurship
2.	Assesstherole, problems,policy frameworkand supportmeasureofSSIand compareSSIwith large-scale units
3.	Formulate&Designprojectreports
4.	Identifyinstitutionsthatprovidefinancialsupportto Entrepreneurs
5.	ExplainWomenEntrepreneurshipanddiscussthe problemsfacedby them

#### MAPPING-COURSEOUTCOMEWITHPROGRAMMESPECIFICOUTCOME

CO/PSO	PSO 1	PSO 2	PSO 3	PSO 4	PSO 5	PSO 6	PSO 7	PSO 8	PSO 9	PSO 10	PSO 11	PSO 12
CO1	2	3	2	2	2	2	2	2	2	2	3	2
CO2	2	3	2	2	3	2	2	2	3	3	3	2
CO3	2	3	3	3	3	3	3	3	2	3	2	3
CO4	2	2	3	3	3	3	3	2	2	3	2	3
CO5	2	2	3	2	2	2	3	3	3	3	3	3
AVERAGE	2	2.6	2.6	2.4	2.6	2.4	2.6	2.4	2.4	2.8	2.6	2.6

**KEY:**StronglyCorrelated–3ModeratelyCorrelated–2WeaklyCorrelated-1No Correlation- 0

#### FIRST YEAR –SEMESTER- II GENERAL LAWS

Subject Code	т	т	D	C	Cuadita	Inst.		Mai	rks
Subject Code	L	1	ı r	3	Credits	Hours	CIA	External	Total
23BCSA5	4				3	4	25	75	100

#### **Learning Objectives**

#### **COURSE OBJECTIVES**

1.To comprehend the features of Constitution. And to familiarise with the rights and duties provided in the Indian Constitution to the citizens of India

- 2. To give a basic understanding of the provisions to institute a suit in the courts of law
- 3. To create awareness of the various provisions of law applicable to transfer of an immovable property
- 4. To understand the provisions of Information Technology Act, 2000

5. To provide basic understanding of the provisions of Right to Information Act, 2005.

1	Contents	No. of Hours
	CONSTITUTION OF INDIA	
Unit I	Broad Framework of the Constitution of India – Features of Indian Constitution – Fundamental Rights –Directive Principles of State Policy –Fundamental Duties – Different types of Writs – Habeas corpus, Mandamus, Prohibition, Quo Warranty & Certiorari	18
Unit II	CODE OF CIVIL PROCEDURE  Elementary knowledge of the structure of Civil Courts, their Jurisdiction — Basic understanding of certain terms — Order, Judgment & Decree — Stay of Suits, Res Judicata — Suit by companies, Minors —Basic understanding of Summary Proceedings, Appeals, Reference, Review and Revision	10
Unit III	LAW RELATING TO TRANSFER OF PROPERTY Important Definitions –Movable & Immovable properties – Properties which cannot be transferred–Doctrine of Lispendens – Doctrine of Fraudulent Transfer – Rights and Liabilities of Seller and Buyer	10
Unit IV	INFORMATION TECHNOLOGY ACT, 2000 Important terms under IT Legislation – Digital Signatures – Electronic Records – Certifying Authority – Digital Signature Certificate – Cyber Regulation Appellate Tribunal – Offences and Penalties	12
Unit V	RIGHT TO INFORMATION ACT Object of the Act – Definitions – Right to Information and obligation of Public Authorities – Designation of Public Information Officers – Request for obtaining information and disposal of the request – Exemption from Disclosure – Rejection of request – Partial disclosure or severability – Information Commissions – Central Information Commission (Section 12 to 14) – State Information Commission (Section 15 to 17) – Powers and Functions of Information Commissions – Appeals – Penalties – Bar of Jurisdiction – Role of Central/State Governments	10

- 1. Rajni Abbi & Kapoor ND, General & Commercial Law, Sultan Chand & Sons, New Delhi
- 2. ICSI Study Material on General & Commercial law

#### REFERENCE BOOKS

- 1. Durga Das Basu, Introduction to Constitution of India, Lexis Nexis, Gurgaon
- 2. Mitra SN, Commercial Law, The World Press Ltd., Kolkatta
- 3. Shukla M C, A Manual of Mercantile Law, S Chand & Co, New Delhi
- 4. Tejpalsheth and Jigisha Thakkar, Industrial Labour and General Laws, TaxmannPublication, New Delhi
- 5. Zad N S, Industrial Labour and General Laws, Taxmann Publication

#### **JOURNALS**

- 1. Industrial Relations
- 2. International Commercial Law
- **3.** Commercial Law Journal

#### **COURSE OUTCOMES**

CO Number	CO STATEMENT			
	Knowledge of Features of Indian Constitution,			
CO 1	FundamentalRights,Fundamental Duties and Writs			
CO 2 File a suit in compliance with the Code of Civil Procedure				
CO 3	Outline the various provisions to be complied for transfer of an			
	immovable property			
CO 4	Knowledge of the various statutory provisions of Information			
	Technology Act, 2000			
CO 5	Explain the Legal rules relating to Right to Information Act, 2005			

#### MAPPING-COURSE OUTCOME WITH PROGRAMME SPECIFIC OUTCOME

CO/PSO	PSO	PSO	PSO3	PSO4	PSO	PSO6	PSO7	PSO8	PSO9	PSO1
	1	2			5					0
CO1	2	2	2	2	2	3	3	3	3	3
CO2	2	2	2	2	2	3	3	3	2	3
CO3	2	2	2	2	2	3	3	3	2	3
CO4	2	2	2	2	2	3	3	3	2	3
CO5	2	2	2	2	2	3	3	3	3	3
AVERAGE	2	2	2	2	2	3	3	3	2.4	3

**KEY:S**TRONGLY CORRELATED-3 MODERATELY CORRELATED-2WEAKLYCORRELATED-1 NO CORRELATION-0

#### FIRST YEAR –SEMESTER- II WOMEN AND HUMAN RIGHTS

Subject	T	Т	D	C	Credits	Credits	Inst.	Marks			
Code		1	r	)			Hours	CIA	External	Total	
23BCSA6	4				3	4	25	75	100		

#### **Learning Objectives**

#### **COURSE OBJECTIVES**

- 1. To create awareness on the rights of Women
- 2. To develop in sight son the various offences against Women
- 3. To sensitize on the various rehabilitation aspects in cases of crime against Women
- 4. To develop sound knowledge of the legislative measure for the protection of Women
- 5. To create awareness on the available online, safety measures for Women and Children

	Contents	No. of Hours
Unit I	Women and Human Rights – Women Movements- Oppression from outside and within the family	15
Unit II	Offences against Women – Present scenario of criminal offences against Women - Strategies to eliminate violence against women–Creation of Women's Cell	15
Unit III	Gender Sensitization-Criminal Law-Crime against Women- Dowry deaths-Rape- Medical assistance and legal remedy- Psychological rehabilitation for Protection of Women	
Unit IV	Fundamental Rights-Women's Rights – Domestic Violence Issues- Measures for Protection of Women against Violence Marriage Validation, Dowry Prohibition	
Unit V	Women's Networking and Activism in the Digital Era- Cyber Safety of Women - Cyber safety tips - Measure for online safety for Women and children - Women Welfare Schemes by State Government	15

#### RECOMMENDED TEXT BOOKS

- 1. Khanna.S.K Women and Human Rights, Commonwealth Publishers, NewDelhi
- 2. Shyam Karthik Mishra and Pradeep Kumar Pandey, Women Status and Empowerment in India, New Century Publications, New Delhi

#### REFERENCEBOOKS

- 1. BasuDD2015,IntroductiontotheConstitutionofIndia,Lexis Nexis;Twentieth edition, New Delhi
- 2. AshutoshPandey,HautamVir,EmpowermentofWomenin21stCentury,Abhije et Publication, New Delhi
- 3. AjitKumarSinha,NewDimensionsofWomenEmpowerment,DeepandDe ep Publications, Agra
- 4. Bharat J, Madhu J, Indian Approaches to Women's Empowerment, Rawat, Jaipur SharmilaRege,(Ed.),SociologyofGender—TheChallengeofFeministSociological Knowledge, Sage, New Delhi
  - 5. MishraR.C, Women Education, APH Publishing Corporation, New Delhi.

#### **JOURNALS**

- 1. JournalofGenderStudies
- 2. JournalofHumanitiesandSocial Communication

#### REFERENCEBOOKS COURSEOUTCOMES

CONumber	COSTATEMENT

	Appreciatetheimportanceandneedforwomenstudies
CO2	RecalltheconstitutionalandlegalrightsofWomeninIndia
CO3	Understandthenationalpoliciesonsocialempowermentofwomen
CO4	UnderstandtheConventionsthatjustifiedWomen'srightsasHumanrights
CO5	Evaluatetheroleofwomenwelfaremachinery

## MAPPING-COURSEOUTCOMEWITHPROGRAMMESPECIFICOUTCOME

CO/PSO	PSO	PS	PS	PS	PS	PS	PS	PS	PS	PS	PS	PS
	1	O 2	03	O 4	05	06	O 7	08	09	O	O	O
										10	11	12
CO1	3	3	3	3	2	2	3	3	3	2	3	3
CO2	3	3	3	3	2	2	3	3	3	2	3	2
CO3	3	3	3	3	2	2	3	3	3	2	3	3
CO4	3	3	3	3	2	2	3	3	3	2	3	2
CO5	3	3	3	3	2	2	3	3	3	2	3	3
AVERAGE	3	3	3	3	2	2	3	3	3	2	3	2.6

**KEY:**StronglyCorrelated–3ModeratelyCorrelated–2WeaklyCorrelated-1No Correlation- 0

#### FIRST YEAR –SEMESTER- III

#### COMPANY LAW AND SECRETARIAL PRACTICE I

Subject	L	T	P	S	Credits	Inst.			Marks		
Code		1	1	3		Hours				Total	
23BCSA7	4				3	4	25	75	10	00	
					Lea	rning Obje	ctives				
COURSE	OBJI	ECTI	VES								
	1	ine	corpo	ration		ies under (	Compani	es Act 2013	ns relating to 3 and to gair		
	2				knowledge incorporatio			romoters ar	nd documents	S	
	3. To learn ways of sourcing of capital and provisions relating to dematerialisation and re-materialisation of shares										
	4. To familiarise the procedure on acquiring membership in a Company, their rights and liabilities										
						Contents				No. of Hours	
Unit I	acce - C	eptand lase l npany	ce of Law -Sec2	the co Solor 2( 6	ompany: Ju ompany as se man vs Solo (2) – Sma Sec465	parate legal man – Kir	entity- I ds of C	Lifting of Co	orporate Veil One Person	10	
Unit II	ProducerCompany-Sec465  Promotion and Incorporation: Promoter— Rights— Duties —Liabilities — Incorporation of Company—Jubilee Cotton MillVs. Lewis — RuleinPeel's Case—Memorandum and Articles of Association — Effect of Registration — Commencement of Business — Alteration of Memorandum and Articles of Association — Entrenchment provisionsSec5(3)-Doctrine of Constructive Notice — Ultra Vires and Indoor management — Royal British Bank Vs. Turquand — Duties of Company Secretary in the Formation and Incorporation of Company.  Prospectus — Contents — Offer of Securities for Sale — Shelf Prospectus — Red Herring Prospectus — Civil and Criminal Liabilities for Misstatement for Prospectus — Statement in Lieu of Prospectus.  Introduction to MCA-Efiling of forms										
Unit III	Secr Con Disc	etary: npany ciplin	: The See ary N	Concretar	npany Secretary-Powers, I	aries Act,19 Outies and enalties for	Respo profession	nsibilities on onal miscon	d functions of Secretary-duct-Ethics in	15	

Profession-Professional Liabilities—Secretary's role as a Compliance Officer

Unit IV	Concept of Capital: Share Capital – Meaning and Kinds – Alteration of Capital – Issue of shares at par, premium – Forfeiture and surrender of shares—Bonus Issue—Rights Issue—SEBI disclosure and regulations 2018-Issue of sweat equity shares—Statutory provisions related to Allotment, Minimum subscription, irregular Allotment—Dematerialization and Re- materialization of securities	15
Unit V	Membership in a Company: Meaning of the term Member – Difference between a Member and a Shareholder –Persons capable of becoming a Member– Methods of becoming a Member–Rights and Liabilities of Member– Transfer and Transmission of Shares – Nomination and its Importance-Shareholders democracy-share holders agreement- Subscription Agreement-Veto powers	15

- 1. N.D.Kapoor, Company Law & Secretarial Practice, Sultan Chand & Publications, New Delhi.
- 2. P.KGhosh&Dr.V.Balanchandran,OutlineofCompanySecretarialPractice,Sultan Chand Publications, New Delhi.

#### **REFERENCE BOOKS**

- 1. Abdul Gaffoor P.M.S. and Thothadri S., Company Law, Vijay Nicole Imprints Pvt.Ltd., Chennai.
- 2. Dr.M.RSreenivasan, Company Law(As per Companies Act 2013), Margham Publications, Chennai.
- 3. Avatar Singh, Company Law, Eastern Book Company, Lucknow.
- 4. Gogna P.P.S., Atext book on Company Law, SChand Publications, New Delhi.

#### **JOURNALS**

- 1. Corporate Law Reporter
- 2. Company Cases
- 3. International Journal of Law and Management

#### e-LEARNING RESOURCES

- www.indianlaw.journal.org
- www.lawjournals.org
- www.academic.oup.com
- www.clioindia.com
- <u>www.icsi.in></u>portal>ebulletin

#### **COURSE OUTCOMES**

CO Number	COSTATEMENT
CO 1	Knowledge of company law and its evolution
CO 2	Illustrate the procedure for incorporation of a company
CO 3	Examine the role and responsibilities of the company secretary
CO 4	Identify the various sources of capital ,issue and forfeiture of shares and allotment of shares
CO 5	Distinguish a member from a shareholder, their rights, dutie sand liabilities

## MAPPING-COURSE OUT COME WITH PROGRAMME SPECIFIC OUTCOME

CO/PSO	PSO 1	PSO 2	PSO 3	PSO 4	PS O 5	PS O 6	PS O 7	PS O 8	PS O 9	PS O 10	PS O 11	PS O 12
CO1	3	3	3	2	3	3	2	2	2	3	2	3
CO2	2	3	3	2	3	3	2	3	3	3	2	2
CO3	3	3	3	2	2	3	2	3	3	3	3	3
CO4	3	3	2	3	2	3	2	2	2	3	2	2
CO5	2	3	3	2	2	3	2	2	2	3	3	3
AVERAGE	2.6	3	2.8	2.2	2.4	3	2	2.4	2.4	3	2.4	2.6

**KEY:** Strongly Correlated–3Moderately Correlated–2WeaklyCorrelated-1No Correlation- 0

#### **SEMESTER-III**

### INSURANCE AND RISK MANAGEMENT

Subject	T	т	D	C	Credits	Inst.	Marks			
Code	L	1	r	)	Credits	Hours	CIA	External	Total	
23BCSA8	4				3	4	25	75	100	

### **Learning Objectives**

#### **COURSE OBJECTIVES**

- 1. To familiarize the students on the various concepts of Insurance
- 2. To study the Insurance plans and policies of life insurance and understand the procedure for settlement of claims and surrender of policy.
- 3. To familiarize the policies in Fire and Marine Insurance.
- 4. To understand the need for Health Insurance and Third-party Motor Insurance.
- 5. Develop skills to examine the role of policies in personal financial planning and provide an understanding on the risk management principles and benefits.

	Contents	No. of Hours
Unit I	The concept of Insurance: Introduction to Insurance – Definition – Nature of Insurance – Insurance functions – Principles of Insurance – Importance of Insurance – Terms inInsurance- IRDA and its Regulatory Functions – Recent Developments in Insurance Industry in India	15
Unit II	Life Insurance: Principles of Life Insurance – Introduction to the Kinds of Life Insurance Policies in India–Life vs Non-Life Insurance - Policy Conditions – Settlement of claim–Surrender Values– Assignment–Nominations –Settlement of Claim	15
Unit III	General Insurance: Fire Insurance – Functions of Fire Insurance – Types of Fire Policies – Policy Condition – Settlement of Claim-Marine Insurance – Functions of marine Insurance – Types of Marine Policies – Policy Conditions	15
Unit IV	Miscellaneous Insurance: Motor Insurance – Principles of Motor Insurance – Procedure for effecting Motor Insurance – Policy conditions – Settlement – Introduction to Health Insurance-Health Insurance Schemes- Health insurance initiatives by state government	15
Unit V	Risk Management: Introduction to Risk Management: Concept of Risk– Features of Risk- Classification of Risk–Definition of Risk Management – Principles of Risk Management - Essentials of Risk Management – Benefits – Risk Management Process – Limitations in Risk Management	

- 1. Dr. Murthy A, Principles and Practice of Insurance, Margham Publications, Chennai.
- 2. Mishra M.Nand Mishra SB, Insurance Principles and Practice, S.Chand Publications, 2016.

#### REFERENCE BOOKS

- 1. Anand Ganguly, Insurance Management, New Age International Publishers, New Delhi.
- 2. BodiaB.S, Grag M.CandSinghK. P,Insurance Fundamentals Environment and Procedures.
- 3. Harrington, Niehaus, Risk Management and Insurance, Mc Graw Hill Publications.
- 4. George.E.Rejda, Principles of Risk Management and Insurance, Pearson publications.
- 5. MarkS. Dorfman and DavidA. Cather, Introduction to Risk Management and Insurance, Pearson Publications.

#### **JOURNALS**

- 1. Journal of Risk and Insurance.
- 2. International Journal of Banking Risk and Insurance.

#### e-LEARNINGRE SOURCES

- <a href="https://taxguru.in/corporate-law/general-principles-of-insurance">https://taxguru.in/corporate-law/general-principles-of-insurance</a>.,
  <a href="https://www.irdai.gov.in">https://www.irdai.gov.in</a>
- <a href="http://www.yourarticlelibrary.com">http://www.licindia.in/Products/Insurance-Plan</a>
- https://iedunote.com/fire-insurance-policies
- https://www.marineinsight.com/maritime-law
- https://www.investopedia.com

#### **COURSE OUTCOMES**

CONO	CO STATEMENT
CO 1	Recall the concepts of Insurance, its significance and principles.
CO 2	Explain the complete structure of the plans and Policies of Life Insurance.
CO 3	Comprehend the different types of fire and marine policies, method of settlement of claim.
CO 4	Explain the underlying principles of health insurance and motor insurance.
CO 5	Outline the concept of risk management, and evaluate the types of risk and
	risk management process.

MAPPING-COURSE OUT COME WITH PROGRAMME SPECIFIC OUTCOME

CO/PSO	PSO 1	PS O 2	PS O 3	PS O 4	PS O 5	PS O 6	PS O 7	PS O 8	PS O 9	PS O 10	PS O 11	PS O 12
CO1	3	3	2	2	1	3	2	2	2	3	3	2
CO2	3	3	3	3	2	3	2	2	3	3	2	2
CO3	2	3	3	2	3	2	2	2	2	2	3	2
CO4	2	3	2	2	2	1	2	2	2	2	2	2
CO5	3	3	3	3	3	2	2	2	3	3	2	2
AVERAGE	2.6	3	2.6	2.4	2.2	2.2	2	2	2.4	2.6	2.4	2

KEY: Strongly Correlated–3 ModeratelyCorrelated–2 WeaklyCorrelated-1 No Correlation- 0

#### **SEMESTER-IV**

## COMPANY LAW & SECRETARIAL PRACTICE II

Subject	L	Т	P	S	Credits	Inst.		M	larks		
Code		1	1	3		Hours	CIA	External	Total		
23BCSA9	4				3	4	25	75	100		
					Learnii	ig Objectiv	es				
	COU	RSE	OBJI	ECTI	VES:						
	1. To familiarize with the provisions relating to Directors and other										
	1. To familiarize with the provisions relating to Directors and other										
	key managerial personnel 2. To study the procedure for conduct of Company meetings and										
	2.			_			Company	meetings a	and		
	2				ies relating to		11	1 1'4			
	3.				rovisions rela	•			action of chances		
			_		_			_	eation of charges		
	5.	10 8	study	ine le	egal provisior	is relating to	o mergers	s and acqui	SIUONS		
					Conte	nts			No. of Hours		
	Con	npany	Ma	anage	ment : Bo	ard of Di	rectors-F	Kinds of			
	II .				of directors						
	1				lependent D						
	II .				per and its Sig		-				
Unit I					ctirement– of Director–I				15		
	1				of Interest				13		
	II .				8)–Loans to	•		•			
	II .				company (	,					
	II .			. ,	<ul> <li>Appointm</li> </ul>			- 1			
					el – Appoint						
Unit II		_			edures: Boar	_					
					ee Meeting– N nd Compositi						
					Secretarial S						
					tings— Proxi		_	_			
					eting –Votin						
					Postal Ballot-				20		
	Kinds of Resolutions-Kinds of Meetings-technological advancement in conduct of meetings- Compliance of Legal								20		
					holders Me						
	_				elating to Ge	-					
	and	Di	sclosi	ares-I	Board's Re	port-Annua	l Retur	n-Annual			
					closures and						
				ore o	during and a	after Board	l and C	ommittee			
	Mee	etings									

Unit III	Dividends and Audit, Declaration and Dayment of Dividend	
Unit III	Dividends and Audit: Declaration and Payment of Dividend -	
	the legal procedure and compliance requirement-Investor	
	Education and Protection Fund -payment of dividend kept in	
	abeyance-Types of audit-Special Audit- Cost audit- Statutory	10
	Audit -Secretarial Audit.	
	Introduction to Schedule II-provisions relating to depreciation of	
	assets and Schedule III- format for financial statements	
Unit IV	Borrowing Powers: Methods of Raising Funds – Powers of the	
	Board and Shareholders - Deposit Versus Debentures - Rules	
	and Requirement Relating to Raising Funds through Deposits	15
	and Debentures- Creation of Charges- Modification and	
	Satisfaction of Charge–Register of charges.	
Unit V	Merger, Compromise and Winding up: Introduction to	
	Compromises, Arrangement, Merger and amalgamation-Power	
	of NCLT to enforce Compromise-Reconstruction and	
	Amalgamation–Procedure to be followed– Acquisition of shares	
	of dissenting Shareholders– Winding up– Meaning of Winding	
	Up– Modes of Winding Up– Winding up by the Court– Grounds	
	for Compulsory Winding Up—Insolvency and Bankruptcy code	
	-Sec 415.	

- 1. N.D.Kapoor, Company Law & Secretarial Practice, Sultan Chand & Publications, New Delhi.
- 2. P.K Ghosh & Dr.V.Balanchandran, Outline of Company Secretarial Practice, Sultan Chand & Publications, New Delhi.

#### **REFERENCE BOOKS**

- 1. Abdul Gaffoor P.M.S. and Thothadri S., Company Law, Vijay Nicole Imprints Pvt.Ltd., Chennai.
- 2. Dr.M.R. Sreenivasan, Company Law(As per Companies Act 2013), Mar
- 3. Avatar Singh, Company Law, Eastern Book Company, Lucknow.
- 4. GognaP.P.S., A text book on Company Law, S Chand Publications, NewDelhi.

#### **JOURNALS**

- 1. Corporate Law Reporter
- 2. Company Cases
- 3. International Journal of Law and Management

#### e-LEARNING RESOURCES

- www.indianlawjournal.org
- <a href="http://taxguru.in">http://taxguru.in</a>
- www.supremecourt.gov.sg
- www.clioindia.com
- www.icsi.in>portal>ebulletin

#### **COURSE OUTCOMES**

CO	COSTATEMENT
Number	
CO 1	Knowledge of role and responsibilities of key managerial personnel in a
	company
CO 2	Explain the rules and procedure for conducting various types of meetings
CO 3	Discuss the legal procedure for payment of dividend and type of audit
CO 4	Outline the borrowing powers of directors and shareholders and law of
	acceptance of deposits
CO 5	Explain the concept of merger, compromises and winding up

#### MAPPING- COURSE OUTCOME WITH PROGRAMME SPECIFIC OUTCOME

CO/PSO	PS O 1	PS O 2	PS O 3	PS O 4	PSO 5	PS O 6	PS O 7	PS O 8	PS O 9	PS O 10	PS O 11	PS O 12
CO1	3	2	3	2	3	3	2	3	3	2	3	3
CO2	2	3	2	3	2	2	3	2	2	2	3	3
CO3	2	3	3	2	2	2	3	2	2	2	3	3
CO4	3	2	3	3	3	2	3	3	2	3	3	3
CO5	2	3	2	2	3	3	2	3	2	2	2	2
AVERAGE	2.4	2.6	2.6	2.4	2.6	2.4	2.6	2.6	2.2	2.2	2.8	2.8

**KEY:** Strongly Correlated–3Moderately Correlated–2Weakly Correlated-1No Correlation- 0

#### **SEMESTER IV**

#### **AUDITING**

Subject	т	т	D	C	Credits	Inst.	Marks			
Code	L	1	F	3	Credits	Hours	CIA	External	Total	
23BCSA10	4				3	4	25	75	100	
Learning Objectives										

- 1. To provide a strong conceptual foundation in Auditing
- 2. To provide broad based knowledge in verification and valuation of assets and liabilities giving scope for choice of expanded application in various fields
- 3. To understand the concepts of Standards of Auditing, Auditing & Assurance standards, E Audit, EDP in Auditing

	Contents	No. of Hours
Unit I	Auditing-Meaning, Objects, Types of Audit-Auditing & Assurance standards(AAS)-Auditing Standards on Audit Engagement (CSAS-1), Auditing Standards on Audit process& Documentation(CSAS-2), Auditing Standards on Forming of Opinion (CSAS-3), Auditing Standards on Secretarial Audit(CSAS-4)- Scope, objectives and Applicability. Auditing And Assurance Standards Board (AASB)-Role of Auditing and Assurance Standards Board	15
Unit II	Vouching-Cash Transactions -Credit transactions -Credit Sales-	
	Credit Purchases- Wages- Internal Check: Meaning, Importance -	
	Internal Control: Meaning, Importance, Criteria for good Internal	10
	Check - Limitations of Internal Control and Evaluation of Internal	
	control	
Unit III	Verification & Valuation of Assets - Meaning - Verification of Cash, Inventories & Investments-Valuation of Liabilities	15
Unit IV	Standards on Auditing (SA)- Meaning, SA 250 - Consideration of Laws And Regulation in an Audit of Financial Statements- Duties of Auditor in relation to compliance of Regulations, SA 500 - Audit Evidence-Scope and Objectives. SA 700 - Forming an Opinion and Reporting on Financial Statements- Objectives, Auditor's Responsibilities for the Audit of Financial statements  Specialized Audits- Educational Institutions - Banking and Insurance companies, E- Audits- Meaning - Features - Advantages & Disadvantages	20
Unit V	EDPin Auditing: Meaning, Division of Auditing in EDP environment, Process of Audit under EDP system	15

- 1. Tandon B. N., Sudharsanam S, and Sundarababu S, Practical Auditing, Sultan Chand & Sons, New Delhi.
- 2. DinkarPagare, Principles and Practice of Auditing, SultanChand & Sons,New Delhi.

### **REFERENCE BOOKS**

- 1. Auditing, Pankaj Kumar Roy, Oxford University Press.
- 2. Kowal Gupta, Contemporary Auditing, McGraw Hill, New Delhi.
- 3. Ashish Kumar Sana, Bappaditg Biswas, Swapan Sarkar and Samyabrate Das, Auditing and Assurance McGraw–Hill Publications New Delhi.
- 4. Basu S.K, Fundamentals of Auditing, Pearson Publications.
- 5. Ray OW hittington and KurtPany, Principles of Auditing & other Assurance Services, Mc Graw Hill Publications, New Delhi..

#### **JOURNALS**

- 1. Journal of Accounting, Auditing and Finance.
- 2. International Journal of Auditing.

#### e-LEARNING RESOURCES

- www.accounting tools.com,www.wikiaccounting.com
- https://accountlearning.com,https://soi.du.ac.in
- www.quora.comhttps://tutorialpoint.com
- www.vskills.in
- https://accaglobal.com

#### **COURSE OUTCOMES**

CO Number	COURSESTATEMENT
CO 1	Explain the objectives of auditing and its classifications
CO 2	Outline the procedure for vouching cash and credit transactions and
	Distinguish between Internal audit and External audit
CO 3	Discuss the techniques applied by an auditor in verification and valuation
	Of assets and liabilities
CO 4	Explain the procedure regarding appointment and removal of auditors and
	outline on the powers and liabilities of the auditors as per the Companies
	Actof2013.
CO 5	Discuss the procedure of audit for educational institutions, banks and
	Insurance companies and assess the need for E-audits.

## MAPPING-COURSE OUTCOME WITH PROGRAMME SPECIFIC OUTCOME

CO/PSO	PSO											
	1	2	3	4	5	6	7	8	9	10	11	12
CO1	3	3	3	2	3	2	2	2	2	2	3	3
CO2	2	3	3	2	2	2	2	2	2	2	3	2
CO3	2	3	3	3	2	2	2	3	3	2	3	2
CO4	3	3	2	3	2	2	2	2	1	3	2	2
CO5	3	2	2	3	2	3	2	3	2	2	2	3
AVERAGE	2.6	2.8	2.6	2.6	2.2	2.2	2	2.4	2	2.2	2.6	2.2

**KEY:** Strongly Correlated–3Moderately Correlated–2Weakly Correlated-1No Correlation- 0