# M.COM., COMPUTER APPLICATIONS

# **SYLLABUS**

# FROM THE ACADEMIC YEAR 2023 - 2024

TAMILNADU STATE COUNCIL FOR HIGHER EDUCATION, CHENNAI – 600 005

#### M.COM.,

#### **COMPUTER APPLICATIONS**

#### **Programme Outcomes:**

#### **PO1: Problem Solving Skill:**

Apply knowledge of Management Theories and Human Resource Practices to solve business problems through research in global context.

#### **PO2: Decision Making Skill:**

Foster analytical and critical thinking abilities to enable decision-making based on data.

#### **PO3: Ethical Value:**

Incorporate quality, ethical and value-based legal perspectives in all organisational activities.

#### PO4: Employability Skill:

Develop business acumen to enhance employability skills in the competitive environment.

#### **PO5: Entrepreneurial Skill:**

Equip with skills and competencies to become an entrepreneur.

#### **PO6: Contribution to Society:**

Succeed in career endeavours and contribute significantly to society.

#### **PO7: Communication Skill:**

Develop communication, managerial and interpersonal skills.

#### PO8: Individual and Team Leadership Skill:

Lead oneself and the team to achieve organizational goals.

#### **PO 9: Multicultural competence:**

Demonstrate knowledge of the values and beliefs of multiple cultures to address issues in the global scenario

#### PO 10: Moral and ethical awareness/reasoning:

Embrace moral and ethical values in one's life,

#### PO 11: Leadership readinessqualities:

Demonstrate to take up leadership mapping out the tasks and formulating an inspiring vision and mission

#### **PO 12: Lifelong learning:**

Acquire knowledge and skills, including "learning how to learn",

#### M.Com., Computer Applications

#### **Programme Specific Outcomes:**

#### **PSO 1 - Entrepreneurship:**

Exhibit entrepreneurial ability by enhancing critical thinking, problem solving, decision making and leadership skills that will facilitate startups and high potential organisations.

#### **PSO2** – Research and Development:

Design and implement accounting, marketing, finance and HR systems and practices grounded in research that comply with mercantile laws, leading the organisation towards growth and development.

#### **PSO 3 – Contribution to the Society:**

Contribute to the development of the society by collaborating with stakeholders for mutual benefit.

#### **PSO4 - Placement:**

Demonstrate respectful engagement with others' ideas, behaviors, beliefs and apply in diverse frames of decisions and actions.

#### **PSO5 - Contribution to Business World:**

Facilitate production of employable, ethical and innovative professionals to sustain in the dynamic business world.

**Mapping of Course outcomes (COs)** with Programme Outcomes (POs) and Programme Specific Outcomes (PSOs) can be carried out, assigning the appropriate level(1 – Low; 2 – Middle and 3 – High) in the grids:

	PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PS0 1	PSO 2	PSO 3
CO 1									
CO 2									
CO 3									
CO 4									
CO 5									

Strong - 3

Medium – 2

Low - 1

	METHODS OF EVALUATION							
Internal	Continuous Internal Assessment Test							
Evaluation	Assignments / Snap Test / Quiz	25 Marks						
	Seminars							
	Attendance and Class Participation							
External Evaluation								
	Total	100 Marks						
	METHODS OF ASSESSMENT							
Remembe ring (K1)	<ul> <li>Thelowestlevelofquestionsrequirestudentstorecallinecontent</li> <li>Knowledgequestionsusuallyrequirestudentstoident ook.</li> </ul>							
Understan ding (K2)	<ul> <li>Understandingoffactsandideasbycomprehending ranslating, interpolatingandinterpretingintheirow</li> <li>Thequestionsgobeyondsimplerecallandrequirestrether</li> </ul>	nwords.						
Applicati on (K3)	<ul> <li>Studentshavetosolveproblemsbyusing/applyinga sroom.</li> <li>Studentsmust usetheir knowledgetodetermineaes</li> </ul>	•						
Analyze (K4)	<ul> <li>Analyzingthequestionisonethatasksthestudentsto toitscomponentparts.</li> <li>Analyzingrequiresstudentstoidentifyreasonscaus</li> </ul>	breakdownsomethingin						
E 1 4	nclusionsorgeneralizations.							
Evaluate (K5)	<ul> <li>Evaluationrequiresanindividualtomakejudgment</li> <li>Questionstobeaskedtojudgethevalueofanidea,ach orasolutiontoaproblem.</li> <li>Studentsareengagedindecision-makingandproble</li> </ul>	naracter,aworkofart, em–solving.						
Create (K6)	<ul> <li>Evaluationquestionsdonothavesinglerightanswer</li> <li>Thequestionsofthiscategorychallengestudentstog originalthinking.</li> <li>Developingoriginalideasandproblemsolvingskills</li> </ul>							

Credit Distribution for PG Programme in Commerce M.Com., Computer Applications

	1	M.Com., Computer Appli	cano	1115				
Course Code	Courses	List of Courses	T/P	Credit	Hours/		ax. Mai	
Course cour	Courses		1,1	Crean	week	Int.	Ext.	Total
		Semester I		T				
23MCC1C1	Core– I	Business Finance	T	5	7	25	75	100
23MCC1C2	Core – II	Digital Marketing	T	5	7	25	75	100
23MCC1C3	Core – III	Banking and Insurance	T	4	6	25	75	100
23MCC1E1/ 23MCC1E2	DSE-I	Introduction to Industry 4.0/ Big Data Analytics	Т	3	5	25	75	100
23MCC1E3/ 23MCC1E4	DSE-II	Enterprise Resource Planning/ Database Management System	Т	3	5	25	75	100
		TOTAL	-	20	30	125	375	500
		Semester II	-					
23MCC2C1	Core IV	Strategic Cost Management	Т	4	6	25	75	100
23MCC2C2	Core V	Corporate Accounting	Т	4	6	25	75	100
23MCC2C3	Core VI	Setting up of Business Entities	Т	4	6	25	75	100
23MCC2E1/ 23MCC2E2	DSE - 3	Data Mining and Data Warehousing (or) Technology in Banking	Т	3	4	25	75	100
23MCC2E3/ 23MCC2E4	DSE - 4	Financial Analytics (or) Management Information System	Т	3	4	25	75	100
23MCC2S1	AEC	Credit Analyst	T	2	2	25	75	100
23MCC2S2	SEC - 1	Stock Market Operation	Т	2	2	25	75	100
		-		22	30	175	525	700
	Internsh	ip/industrial activity during the sumn	ner va	cation aft	ter I year			
		Semester III						
23MCC3C1	Core VII	Taxation	T	4	6	25	75	100
23MCC3C2	Core VIII	Research Methodology	Т	4	6	25	75	100
23MCC3C3	Core IX	Computers in Business	Т	4	5	25	75	100
23MCC3C4	Core X	International Business	Т	4	5	25	75	100
23MCC3E1/ 23MCC3E2	DSE - 5	A)Applied Data Analytics and Machine Learning (or) B) Python and R for Data Analytics	Т	3	4	25	75	100
23MCC3S1	AEC	Export – Import Documentation	Т	2	2	25	75	100
23MCC3S2	SEC-2	Entrepreneurship Development Skills	Т	2	2	25	75	100
23MCC3I		Internship/Industrial Activity		2	-	25	75	100
		Total		25	30	200	600	800
23MCC4C1	Core XI	Corporate and Economic Laws	Т	4	6	25	75	100

23MCC4C2	Core XII	Human Resource Analytics	Т	4	6	25	75	100
23MCC4PR	Core XIII	Project with Viva		6	10	25	75	100
23MCC4E1/ 23MCC4E2	DSE - 6	A) Cyber and Data Security (or) B) E-Commerce	Т	3	4	25	75	100
23MCC4S1	AEC-4	Advanced Excel	T	2	2	25	75	100
23MCC4S2	SEC-3	Employability Skills	Т	2	2	25	75	100
		Extension Activity		1				
		Total		22	30	150	450	600
				91 +EC		700	2100	2800

#### C-Core Courses

DSE – Discipline Specific Elective –Give more option to the student (Choice) and it may be conducted by parallel sessions.

SEC- Skill Enhancement Course; AEC-Ability Enhancement Course Dissertation/Project -Marks -Vivo-voce (50) + thesis (100) + internal (50) = 200 Internship report Vivo-voce (25) + Report (50) + internal (25) = 100

Chairperson details: Dr.S.Ganapathy, Professor, Department of Commerce, Alagappa University, Karaikudi. Mobile No: 9442677764

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Course Code	Title of the Course	Category	L	T	P	o	Credits	Inst. Hours		External	Total
23MCC1C1	BUSINESS FINANCE	CORE	7	-	-	-	5	7	25	75	100
		Learning	Ob	ject	ives	5					
1	To outline the fundamenta	al concepts in	fina	nce							
2	To estimate and evaluate	risk in investn	nent	pro	pos	als					
3	To evaluate leasing as a se	ource of finan	ce a	nd d	lete	rmiı	ne the so	urces of	startu	p financing	3
4	To examine cash and inve	entory manage	men	nt te	chni	ique	es				
5	To appraise capital budge	ting technique	es fo	r M	NC	S					
1		Cours	se U	nits							
UNIT I	Objectives, Scope -Time Sinking Fund Deposit Fac	ntroduction to Business Finance and Time vale of money: Business Finance: Meaning, Objectives, Scope -Time Value of money: Meaning, Causes – Compounding – Discounting – inking Fund Deposit Factor – Capital Recovery Factor – Multiple Compounding – Effective ate of interest – Doubling period (Rule of 69 and Rule of 72) – Practical problems.									
UNIT II	Risk Management: Risk and Uncertainty: Meaning – Sources of Risk – Measures of Risk – Measurement of Return – General pattern of Risk and Return – Criteria for evaluating proposals to minimise Risk (Single Asset and Portfolio) – Methods of Risk Management – Hedging currency risk.										
UNIT III	Startup Financing and (Bootstrapping, Angel inv. Agreements – Advantage perspective of Lessor and	vestors, Ventues and Disadv	re ca	apita	al fi	and)	) - Leasi	ng: Mea	aning -	- Types of	
UNIT IV	Cash, Receivable and Inventory Management: Cash Management: Meaning, Objectives and Importance – Cash Cycle – Minimum Operating Cash – Safety level of cash – Optimum cash balance - Receivable Management: Meaning – Credit policy – Controlling receivables: Debt collection period, Ageing schedule, Factoring – Evaluating investment in accounts receivable - Inventory Management: Meaning and Objectives – EOQ with price breaks –										
UNIT V	ABC Analysis.  Multi National Capital Budgeting  Multi National Capital Budgeting: Meaning, Steps involved, Complexities, Factors to be considered – International sources of finance – Techniques to evaluate multi-national capital expenditure proposals: Discounted Pay Back Period, NPV, Profitability Index, Net Profitability Index and Internal Rate of Return – Capital rationing -Techniques of Risk analysis in Capital Budgeting.										
Course Oute Students wil			_		_	_					
	Explain important finance of	concepts									
CO 2	Estimate risk and determine	e its impact or	reti	urn							

CO 3	Explore leasing and other sources of finance for startups
CO 4	Summarise cash receivable and inventory management techniques
CO 5	Evaluate techniques of long term investment decision incorporating risk factor

- 1. Maheshwari S.N., (2019), "Financial Management Principles and Practices", 15<sup>th</sup> Edition, Sultan Chand &Sons, New Delhi.
- 2. Khan M.Y &Jain P.K, (2011), "Financial Management: Text, Problems and Cases", 8<sup>th</sup> Edition, McGraw Hill Education, New Delhi.
- 3. Prasanna Chandra, (2019), "Financial Management, Theory and Practice", 10<sup>th</sup> Edition, McGraw Hill Education, New Delhi.

Apte P.G, (2020), "International Financial Management" 8th Edition, Tata McGraw Hill, New Delhi.

#### **Books for reference:**

- 1. Pandey I. M., (2021), "Financial Management", 12<sup>th</sup> Edition, Pearson India Education Services Pvt. Ltd, Noida.
- 2. KulkarniP. V. &Satyaprasad B. G., (2015), "Financial Management", 14<sup>th</sup>Edition, Himalaya Publishing House Pvt Ltd, Mumbai.
- 3. Rustagi R. P., (2022), "Financial Management, Theory, Concept, Problems", 6<sup>th</sup> Edition, Taxmann Publications Pvt. Ltd, New Delhi.
- 4. ArokiamaryGeetha Rufus, Ramani N. & Others, (2017), "Financial Management", 1<sup>st</sup> Edition, Himalaya Publishing House Pvt Ltd, Mumbai.

#### Web references:

- 1. <a href="https://resource.cdn.icai.org/66674bos53808-cp8.pdf">https://resource.cdn.icai.org/66674bos53808-cp8.pdf</a>
- 2. https://resource.cdn.icai.org/66677bos53808-cp10u2.pdf
- 3. https://resource.cdn.icai.org/66592bos53773-cp4u5.pdf
- 4. https://resource.cdn.icai.org/65599bos52876parta-cp16.pdf

Note: Latest edition of the books may be used

#### **Mapping of Course Outcomes with POs and PSOs**

			PC	Os			PSOs			
	1	2	3	4	5	6	1	2	3	
CO1	3	3	1	3	3	3	2	2	2	
CO2	3	3	2	3	3	3	3	3	3	
CO3	2	2	1	2	2	2	3	2	2	
CO4	2	2	1	2	2	2	2	2	2	
CO5	3	3	2	3	3	3	3	3	3	

										Marks	
Course Code	Title of the Course	Categor y	L	Т	P	o	Credits	Inst. Hours	CIA	External	Total
23MCC1C2	DIGITAL MARKETING		7	-	-	-	5	7	25	75	100
		Learning	Ob	jecti	ives	5	1				1
1	To assess the evolution of dig										
2	To appraise the dimensions of				mi	X					
3	To infer the techniques of dig	gital marke	ting								
4	To analyse online consumer	behaviour									
5	To interpret data from social	media and	to e	valı	iate	gar	ne based	market	ing		
		Cours	se U	nits							
UNIT I	Introduction to Digital Marketing  Digital Marketing — Transition from traditional to digital marketing — Rise of internet —  Growth of e-concepts — Growth of e-business to advanced e-commerce — Emergence of digital marketing as a tool — Digital marketing channels — Digital marketing applications, benefits and limitations — Factors for success of digital marketing — Emerging opportunities for digital marketing professionals.										
UNIT II	Online marketing mix Online marketing mix – E-product – E-promotion – E-price – E-place – Consumer segmentation – Targeting – Positioning – Consumers and online shopping issues – Website characteristics affecting online purchase decisions – Distribution and implication on online marketing mix decisions										
UNIT III	Digital media channels  Digital media channels – Sea display advertising – Opt-in-  Campaign management us disadvantages of digital media	email marl sing – Fac	cetir ebo	ng a ok,	nd 1 Tw	mob itte	oile text 1 r, Corpo	nessagi rate Bl	ng, In	vasive mar	keting
UNIT IV	Online consumer behavior Online consumer behavior — of online consumer visit — M process — Data base market Process — Benefits — Role — M	Cultural in Models of ing – Elec	npli web tron	cationsite	ons vis	of l its -	key webs – Web a	site char nd cons	sumer	decision n	naking
UNIT V  Course Out	Analytics and Gamification Digital Analytics – Concept social metrics – Measuremen Instagram, Snapchat and Lin Meaning – Benefits – Compo Market influence analytics – Word of mouth – Influence a game based marketing – Bene	<ul> <li>Measure</li> <li>t metrics for</li> <li>kedIn – Ea</li> <li>conents – Bound</li> <li>consumer</li> <li>nalytics – I</li> </ul>	emen or Fa arne- rand gen Min	nt fraceb d so sha	rame ook ocial are d aed a	ewo k, Tv l me dime meo	witter, Yedia meta ensions – lia and o ner gener	ouTuberics - I - Brand pinion I ated me	, Slide Digital audier leaders edia – G	Share, Pinbrand analoce dimens s – Peer rev Gamification	nterest, lysis – sions – view –

Students v	Students will be able to					
CO 1	Explain the dynamics of digital marketing					
CO 2	Examine online marketing mix					
CO 3	Compare digital media channels					
CO 4	Interpret online consumer behavior					
CO 5	Analyse social media data					

- 1. Puneet Singh Bhatia, (2019) "Fundamentals of Digital Marketing", 2<sup>nd</sup> Edition, Pearson Education Pvt Ltd, Noida.
- 2. Dave Chaffey, Fiona Ellis-Chadwick, (2019) "Digital Marketing", Pearson Education Pvt Ltd, Noida.
- 3. Chuck Hemann& Ken Burbary, (2019) "Digital Marketing Analytics", Pearson Education Pvt Ltd, Noida.
- 4. Seema Gupta, (2022) "Digital Marketing" 3<sup>rd</sup> Edition, McGraw Hill Publications Noida.
- 5. Kailash Chandra Upadhyay, (2021) "Digital Marketing: Complete Digital Marketing Tutorial", Notion Press, Chennai.
- 6. Michael Branding, (2021) "Digital Marketing", Empire Publications India Private Ltd, New Delhi.

#### **Books for reference:**

- 1. VandanaAhuja, (2016) "Digital Marketing", Oxford University Press. London.
- 2. Ryan Deiss& Russ Henneberry, (2017) "Digital Marketing", John Wiley and Sons Inc. Hoboken.
- 3. Alan Charlesworth, (2014), "Digital Marketing A Practical Approach", Routledge, London.
- 4. Simon Kingsnorth, Digital Marketing Strategy,(2022) "An Integrated approach to Online Marketing", Kogan Page Ltd. United Kingdom.
- 5. MaityMoutusy, (2022) "Digital Marketing" 2<sup>nd</sup> Edition, Oxford University Press, London.

#### Web references:

- 1. https://www.digitalmarketer.com/digital-marketing/assets/pdf/ultimate-guide-to-digital-marketing.pdf
- 2. <a href="https://uwaterloo.ca/centre-for-teaching-excellence/teaching-resources/teaching-tips/educational-technologies/all/gamification-and-game-based-learning">https://uwaterloo.ca/centre-for-teaching-excellence/teaching-resources/teaching-tips/educational-technologies/all/gamification-and-game-based-learning</a>
- 3. https://journals.ala.org/index.php/ltr/article/download/6143/7938

Note: Latest edition of the books may be used

#### Mapping of course outcomes with POs and PSOs

				PSOs					
	1	2	3	4	5	6	1	2	3
CO1	3	3	2	3	3	3	3	3	3
CO2	3	3	2	3	3	3	3	3	3
CO3	3	3	2	2	3	2	3	3	2
CO4	3	3	2	2	3	3	3	3	3
CO5	3	3	1	3	3	2	3	3	2

Course	Title of the Course	Category					nst.	Mar	ks	
Code			L	T P	O	Credits	Hours	CIA	External	Total
23MCC1C	BANKING AND INSURANCE		6		-	4	6	25	75	100
		Learning	Objec	tives	5	1	1	ı		1
1	To understand the evolution	on of new era	bankin	g						
2	To explore the digital bar	nking techniqu	es							
3	To analyse the role of insurance sector									
4	To evaluate the mechanis	m of customer	r servic	e in	insu	rance ar	d the re	levant	regulation	S
5	To analsye risk and its in	pact in bankir	ng and i	nsur	ance	e industr	У			
		Cour	se Unit	S						
UNIT I	Introduction to Banking: Banking: Brief History of Banking - Rapid Transformation in Banking: Customer Shift - Fintech Overview - Fintech Outlook - The Financial Disruptors - Digital Financial Revolution - New Era of Banking. Digital Banking - Electronic Payment Systems-Electronic Fund Transfer System - Electronic Credit and Debit Clearing - NEFT - RTGS - VSAT-SFMS-SWIFT.							ptors - yment		
UNIT II	services - AI in Banking: Future of AI in Banking - Applications of AI in Banking - Importance of AI in banking - Banking reimagined with AI. Cloud banking - Meaning -									
UNIT III	Insurance Broker - Insurance Agent - Surveyors and Loss Assessors - Third Party						ector – liaries:			
UNIT IV	of Insurance Agents in C Ethical Behaviour in Insu Grievance Management	Administrators (Health Services) – Procedures - Code of Conduct.  Customer Services in Insurance: Customer Service in Insurance – Quality of Service - Role of Insurance Agents in Customer Service-Agent's Communication and Customer Service – Ethical Behaviour in Insurance – Grievance Redressal System in Insurance Sector – Integrated Grievance Management System- Insurance Ombudsman - Insurance Regulatory and Development Authority of India Act (IRDA) – Regulations and Guidelines.								
UNIT V	Risk Management: Risk Management and Control in banking and insurance industries – Methods of Risk Management – Risk Management by Individuals and Corporations – Tools for Controlling Risk									
	for Controlling Risk	TGSK I	vianage	emen	n oy	- Individ		u Corp		
Course Ou	itcomes:	Tion Risk I	vianage ———	emer						
								u Corp		

CO 3	Evaluate the role of insurance sector
CO 4	Examine the regulatory mechanism
CO 5	Assess risk mitigation strategies

- 1. Indian Institute of Banking and Finance (2021), "Principles & Practices of Banking", 5<sup>th</sup> Edition, Macmillan Education India Pvt. Ltd, Noida, Uttar Pradesh.
- 2. Mishra M N & Mishra S B, (2016), "Insurance Principles and Practice", 22<sup>nd</sup> Edition, S. Chand and Company Ltd, Noida, Uttar Pradesh.
- 3. Emmett, Vaughan, Therese Vaughan M., (2013), "Fundamentals of Risk and Insurance", 11<sup>th</sup> Edition, Wiley & Sons, New Jersey, USA.

<u>Theo Lynn</u>, <u>John G. Mooney</u>, <u>PierangeloRosati</u>, <u>Mark Cummins</u> (2018), Disrupting Finance: FinTech and Strategy in the 21st Century (Palgrave Studies in Digital Business & Enabling Technologies), Macmillan Publishers, NewYork (US)

#### **Books for reference:**

- 1. SundharamKPM &Varshney P. N., (2020), "Banking Theory, Law and Practice", 20<sup>th</sup> Edition, Sultan Chand & Sons, New Delhi.
- 2. Gordon & Natarajan, (2022), "Banking Theory, Law and Practice", 9<sup>th</sup> Edition, Himalaya Publishing House Pvt Ltd, Mumbai.
- 3. Gupta P. K. (2021), "Insurance and Risk Management" 6<sup>th</sup> Edition, Himalaya Publishing House Pvt Ltd, Mumbai.
  - Susanne Chishti., & Janos Barberis (2016), The Fintech book: The financial technology handbook for investors, entrepreneurs and visionaries. John Wiley & Sons.

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- 1. https://corporatefinanceinstitute.com/resources/knowledge/finance/fintech-financial-technology
- 2. <a href="https://mrcet.com/downloads/digital\_notes/CSE/IV%20Year/CSE%20B.TECH%">https://mrcet.com/downloads/digital\_notes/CSE/IV%20Year/CSE%20B.TECH%</a>
  20IV%20YEAR%20II%20SEM%20BCT%20(R18A0534)%20NOTES%20Final%20 PDF.pdf
- 3. https://www.irdai.gov.in/ADMINCMS/cms/frmGeneral Layout.aspx?page=Page

#### No108&flag=1

Note: Latest edition of the books may be used

#### Mapping of course outcomes with POs and PSOs

			PSOs						
	1	2	3	4	5	6	1	2	3
CO1	2	2	1	3	3	3	3	3	3
CO2	3	3	3	3	3	3	3	3	3
CO3	2	2	1	2	2	2	2	3	2
CO4	3	2	2	1	2	2	2	3	2
CO5	3	3	1	3	3	3	3	3	3

Course										Marks	
Code	Title of the Course	Category	L	T	P	O	Credits	Inst. Hours	CIA	External	Total
23MCC1 E1	INTRODUCTION TO INDUSTRY 4.0	DSE-1	5	-	-	-	3	5	25	75	100
		Learning	Ob	ject	ives						
1	To enable the students to	comprehend t	he cl	hang	ge fi	om	industry	1.0 to	4.0		
2	To gain knowledge on the challenges and future prospects of applying artificial intelligence										ence
3	To learn the applications	of big data for	ind	ustri	ial g	row	vth and d	evelopi	nent		
4	To understand the applica	tions of IoT in	n vai	ious	s sec	ctor	S				
5	To understand why educa	tion has to be	alig	ned	witl	h in	dustry 4.	0			
		Cour	se U	nits							
UNIT I	Introduction: Industry: Meaning, Types - Industrial Revolution: Industrial Revolution 1.0 to 4.0: Meaning, Goals and Design Principles - Technologies of Industry 4.0 - Big Data – Artificial Intelligence (AI) – Industrial Internet of Things - Cyber Security – Cloud – Augmented Reality.									1.0 to	
UNIT II	Artificial Intelligence: A environment - Societal Int Technologies of AI - Futu	luences of Al	[-A]	ppli	cati	on ]	Domains	and To			e AI -
UNIT III	Big Data: Evolution - Data Industry 4.0 - Big Data M Characteristics - Big Data Big Data Domain Stack: Learning - Big Data in Data for Industry -Big Data RolloT - Architecture of IoT of IoT - Security in IoT.	erits and Limi Processing Fi Big Data in D tabases - Big les - Learning	itatio rame ata S Data ; Plat	ons - ewon Scien Us forn	· Big rks - nce ecas ns;	g Da Bi – B ses: Inte	ata Comp g Data T ig Data i Big Dat ernet of T	oonents ools - E n IoT - a in Soo hings (	: Big 1 Big Dat Big D cial Ca IoT):	Data ta Applicat ata in Mac uses - Big Introductio	hine Data on to
UNIT IV	Applications of IoT: IoT in Manufacturing – Healthcare – Education – Aerospace and Defence – Agriculture – Transportation and Logistics – Impact of Industry 4.0 on Society: Impact on Business, Government, People - Tools for Artificial Intelligence - Big Data and Data Analytics - Virtual Reality - Augmented Reality – IoT - Robotics.										
UNIT V	Industry 4.0: Education Tools for Education – A aligning Education with Ir	rtificial Intel					•				
Course Ou	tcomes:										

Students v	will be able to
CO 1	Discuss on the change from industry 1.0 to 4.0
CO 2	Discover the challenges and future prospects of applying artificial intelligence
CO 3	Apply big data for industrial growth and development
CO 4	Apply IoT in various sectors like Manufacturing, Healthcare, Education, Aerospace and Défense
CO 5	Appraise why education has to be aligned with industry 4.0

- 1. SeemaAcharya J, SubhashiniChellappan, (2019) "Big Data and Analytics", 2<sup>nd</sup> Edition, Wiley Publication, New Delhi.
- 2. Russel S, Norvig P (2010), "Artificial Intelligence: A Modern approach", 3<sup>rd</sup>Edition, Prentice Hall, New York.

Pethuru Raj and Anupama C. Raman, (2017),"The Internet of Things: Enabling Technologies, Platforms, and Use Cases", Auerbach Publications

#### **Books for reference:**

1. Judith Hurwitz, Alan Nugent, Fern Halper, Marcia Kaufman, "Big Data for Dummies", John Wiley & Sons, Inc.

Nilsson (2000), Artificial Intelligence: A new synthesis, Nils J Harcourt Asia PTE Ltd.

#### Web references:

- 1. https://sist.sathyabama.ac.in/sist\_coursematerial/uploads/SEEA1403.pdf
- 2. https://library.oapen.org/bitstream/handle/20.500.12657/43836/external content.pdf? sequence=1

https://www.vssut.ac.in/lecture notes/lecture1428643004.pdf

Note: Latest edition of the books may be used.

#### Mapping of course outcomes with POs and PSOs

			PC		PSOs				
	1	2	3	4	5	6	1	2	3
CO1	2	2	2	3	3	3	3	3	3
CO2	2	3	2	3	3	3	3	3	3
CO3	2	3	2	3	3	3	3	3	3
CO4	2	3	2	3	3	3	3	3	3
CO5	2	3	2	3	3	3	3	3	3

Strong - 3

Medium – 2

Low - 1

Learning Objectives  1 To understand the various aspects of data science and applying them in health care  2 To learn the applications of big data for industrial growth and development  3 To understand the characteristics of 5 V's  4 To know the big data problems  5 To understand the Hadoop  Course Units  Introduction to Data Science: Introduction to data science – Case Studies – Data Science is Biomedicine and Healthcare – Sequence Processing – Medical Image Analysis – Natural Language Processing – Network Modelling and Probabilistic Modelling.  UNIT II  Big Data: Big data: Meaning – Importance of Big Data – Example of Big Data – Source of Big Data – Machine -Generated Data - Advantages – Big Data generated by people – Organization of Generated Data - Integrating the data.  Characteristics of Big Data : Characteristics of big data volume – Variety – Velocity – Characteristics of Big Data – Veracity – Valence and Value – Getting value out of Big Data using 5-step process to structure your analysis.  Data Science: Getting value out of Big Data: Building a Big Data Strategy – Happening of Big Data science: Acquiring Data Preprocessing and Exploring Data – Analysing Data – Communicating results – Turning insights into action.  Big Data Systems and Hadoop: Meaning of Distributed File System – Scalable Compution over the Internet – Programming Models for Big Data – Introduction to Hadoop systems The Hadoop Distributed File System: A Storage System for Big Data – YARN: A Resou Manager for Hadoop – Map Reduce: Simple Programming for Big Results – When Reconsider Hadoop? – Cloud Computing: An important Big Data enabler.  Course Outcomes: Students will be able to  CO 1 Describe the Big Data landscape including examples of realworld big data problems  Explain the Vs of Big Data and its impacts of data collection, monitoring, storage, analy and reporting	Course	Title of the Course	Category	L	T	P	0	Credits	Inst.		Marks		
To understand the various aspects of data science and applying them in health care	Code								Hours	CIA	External	Total	
To understand the various aspects of data science and applying them in health care  To learn the applications of big data for industrial growth and development  To understand the characteristics of 5 V's  To know the big data problems  To understand the Hadoop  Course Units  Introduction to Data Science: Introduction to data science – Case Studies – Data Science e Biomedicine and Healthcare – Sequence Processing – Medical Image Analysis – Natural Language Processing – Network Modelling and Probabilistic Modelling.  Big Data: Big data: Meaning – Importance of Big Data – Example of Big Data – Source of Big Data – Machine -Generated Data - Advantages – Big Data generated by people – Organization of Generated Data - Integrating the data.  Characteristics of Big Data : Characteristics of big data volume – Variety – Velocity – Characteristics of Big Data – Veracity – Valence and Value – Getting value out of Big Data using 5-step process to structure your analysis.  Data Science: Getting value out of Big Data: Building a Big Data Strategy – Happening of Big Data science – Five Components of Data Science. Steps in Data Science: Acquiring Da Preprocessing and Exploring Data – Analysing Data – Communicating results – Turning insights into action.  Big Data Systems and Hadoop: Meaning of Distributed File System – Scalable Computiover the Internet – Programming Models for Big Data – Introduction to Hadoop system The Hadoop Distributed File System: A Storage System for Big Data – YARN: A Resou Manager for Hadoop – Map Reduce: Simple Programming for Big Results – When Reconsider Hadoop? – Cloud Computing: An important Big Data enabler.  Course Outcomes: Students will be able to  CO 1 Describe the Big Data landscape including examples of realworld big data problems  Explain the Vs of Big Data and its impacts of data collection, monitoring, storage, analy and reporting			DSE-1	5	-	-	-	3	5	25	75	100	
To learn the applications of big data for industrial growth and development  To understand the characteristics of 5 V's  To know the big data problems  To understand the Hadoop  Course Units  Introduction to Data Science: Introduction to data science – Case Studies – Data Science e Biomedicine and Healthcare – Sequence Processing – Medical Image Analysis – Natural Language Processing – Network Modelling and Probabilistic Modelling.  Big Data: Big data: Meaning – Importance of Big Data – Example of Big Data – Source of Big Data – Machine – Generated Data – Advantages – Big Data generated by people – Organization of Generated Data – Integrating the data.  Characteristics of Big Data: Characteristics of big data volume – Variety – Velocity – Characteristics of Big Data – Veracity – Valence and Value – Getting value out of Big Data using 5-step process to structure your analysis.  Data Science: Getting value out of Big Data: Building a Big Data Strategy – Happening of Preprocessing and Exploring Data – Analysing Data – Communicating results – Turning insights into action.  Big Data Systems and Hadoop: Meaning of Distributed File System – Scalable Compution over the Internet – Programming Models for Big Data – Introduction to Hadoop systems and Hadoop in Hadoop – Map Reduce: Simple Programming for Big Results – When Reconsider Hadoop? – Cloud Computing: An important Big Data enabler.  Course Outcomes: Students will be able to  Co 1 Describe the Big Data landscape including examples of realworld big data problems  Explain the Vs of Big Data and its impacts of data collection, monitoring, storage, analy and reporting													
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To know the big data problems  To understand the Hadoop  Course Units  Introduction to Data Science: Introduction to data science – Case Studies – Data Science Biomedicine and Healthcare – Sequence Processing – Medical Image Analysis – Natural Language Processing – Network Modelling and Probabilistic Modelling.  Big Data: Big data: Meaning – Importance of Big Data – Example of Big Data – Source of Big Data – Machine -Generated Data - Advantages – Big Data generated by people – Organization of Generated Data - Integrating the data.  Characteristics of Big Data – Veracity – Valence and Value – Getting value out of Big Data using 5-step process to structure your analysis.  Data Science: Getting value out of Big Data: Building a Big Data Strategy – Happening of Preprocessing and Exploring Data – Analysing Data – Communicating results – Turning insights into action.  Big Data Systems and Hadoop: Meaning of Distributed File System – Scalable Compution over the Internet – Programming Models for Big Data – Introduction to Hadoop systems The Hadoop Distributed File System for Big Data – YARN: A Resou Manager for Hadoop – Map Reduce: Simple Programming for Big Results – When Reconsider Hadoop? – Cloud Computing: An important Big Data enabler.  Course Outcomes:  Students will be able to  CO 1 Describe the Big Data landscape including examples of realworld big data problems  Explain the Vs of Big Data and its impacts of data collection, monitoring, storage, analy and reporting	2		•		ustri	ial g	grow	th and d	evelopn	nent			
Course Units    Introduction to Data Science: Introduction to data science - Case Studies - Data Science Biomedicine and Healthcare - Sequence Processing - Medical Image Analysis - Natural Language Processing - Network Modelling and Probabilistic Modelling.    Big Data: Big data: Meaning - Importance of Big Data - Example of Big Data - Source of Big Data - Machine - Generated Data - Advantages - Big Data generated by people - Organization of Generated Data - Integrating the data.    UNIT III	3												
UNIT II  UNIT II  Introduction to Data Science: Introduction to data science – Case Studies – Data Science e Biomedicine and Healthcare – Sequence Processing – Medical Image Analysis – Natural Language Processing – Network Modelling and Probabilistic Modelling.  Big Data: Big data: Meaning – Importance of Big Data – Example of Big Data – Source of Big Data - Machine -Generated Data - Advantages – Big Data generated by people – Organization of Generated Data - Integrating the data.  Characteristics of Big Data: Characteristics of big data volume – Variety – Velocity – Characteristics of Big Data – Veracity – Valence and Value – Getting value out of Big Data using 5-step process to structure your analysis.  Data Science: Getting value out of Big Data: Building a Big Data Strategy – Happening of Big Data science – Five Components of Data Science. Steps in Data Science: Acquiring Data Preprocessing and Exploring Data – Analysing Data – Communicating results – Turning insights into action.  Big Data Systems and Hadoop: Meaning of Distributed File System – Scalable Compution over the Internet – Programming Models for Big Data – Introduction to Hadoop systems The Hadoop Distributed File System: A Storage System for Big Data – YARN: A Resou Manager for Hadoop – Map Reduce: Simple Programming for Big Results – When Reconsider Hadoop? – Cloud Computing: An important Big Data enabler.  Course Outcomes:  Students will be able to  CO 1 Describe the Big Data landscape including examples of realworld big data problems  CO 2 Explain the advantages of Big Data.  Explain the Vs of Big Data and its impacts of data collection, monitoring, storage, analy and reporting	4	To know the big data prob	olems										
UNIT II  UNIT III  Introduction to Data Science: Introduction to data science – Case Studies – Data Science is Biomedicine and Healthcare – Sequence Processing – Medical Image Analysis – Natural Language Processing – Network Modelling and Probabilistic Modelling.  Big Data: Big data: Meaning – Importance of Big Data – Example of Big Data – Source of Big Data – Machine -Generated Data - Advantages – Big Data generated by people – Organization of Generated Data - Integrating the data.  Characteristics of Big Data: Characteristics of big data volume – Variety – Velocity – Characteristics of Big Data – Veracity – Valence and Value – Getting value out of Big Data using 5-step process to structure your analysis.  Data Science: Getting value out of Big Data: Building a Big Data Strategy – Happening of Big Data science – Five Components of Data Science. Steps in Data Science: Acquiring Data Preprocessing and Exploring Data – Analysing Data – Communicating results – Turning insights into action.  Big Data Systems and Hadoop: Meaning of Distributed File System – Scalable Compution over the Internet – Programming Models for Big Data – Introduction to Hadoop systems. The Hadoop Distributed File System: A Storage System for Big Data – YARN: A Resound Manager for Hadoop – Map Reduce: Simple Programming for Big Results – When Reconsider Hadoop? – Cloud Computing: An important Big Data enabler.  Course Outcomes:  Students will be able to  CO 1 Describe the Big Data landscape including examples of realworld big data problems  CO 2 Explain the advantages of Big Data.  Explain the Vs of Big Data and its impacts of data collection, monitoring, storage, analy and reporting	5	To understand the Hadoop	)										
UNIT II  Biomedicine and Healthcare – Sequence Processing – Medical Image Analysis – Natural Language Processing – Network Modelling and Probabilistic Modelling.  Big Data: Big data: Meaning – Importance of Big Data – Example of Big Data – Source of Big Data – Machine -Generated Data - Advantages – Big Data generated by people – Organization of Generated Data - Integrating the data.  Characteristics of Big Data: Characteristics of big data volume – Variety – Velocity – Characteristics of Big Data – Veracity – Valence and Value – Getting value out of Big Data using 5-step process to structure your analysis.  Data Science: Getting value out of Big Data: Building a Big Data Strategy – Happening of Big Data science – Five Components of Data Science. Steps in Data Science: Acquiring Da Preprocessing and Exploring Data – Analysing Data – Communicating results – Turning insights into action.  Big Data Systems and Hadoop: Meaning of Distributed File System – Scalable Compution over the Internet – Programming Models for Big Data – Introduction to Hadoop systems. The Hadoop Distributed File System: A Storage System for Big Data – YARN: A Resout Manager for Hadoop – Map Reduce: Simple Programming for Big Results – When Reconsider Hadoop? – Cloud Computing: An important Big Data enabler.  Course Outcomes: Students will be able to  CO 1 Describe the Big Data landscape including examples of realworld big data problems  CO 2 Explain the advantages of Big Data.  Explain the Vs of Big Data and its impacts of data collection, monitoring, storage, analy and reporting		1	Cour	se U	nits								
UNIT II  Big Data - Machine -Generated Data - Advantages - Big Data generated by people - Organization of Generated Data - Integrating the data.  Characteristics of Big Data : Characteristics of big data volume - Variety - Velocity - Characteristics of Big Data - Veracity - Valence and Value - Getting value out of Big Data using 5-step process to structure your analysis.  Data Science: Getting value out of Big Data: Building a Big Data Strategy - Happening of Big Data science - Five Components of Data Science. Steps in Data Science: Acquiring Data Preprocessing and Exploring Data - Analysing Data - Communicating results - Turning insights into action.  Big Data Systems and Hadoop: Meaning of Distributed File System - Scalable Compution over the Internet - Programming Models for Big Data - Introduction to Hadoop systems The Hadoop Distributed File System: A Storage System for Big Data - YARN: A Resout Manager for Hadoop - Map Reduce: Simple Programming for Big Results - When Reconsider Hadoop? - Cloud Computing: An important Big Data enabler.  Course Outcomes: Students will be able to  CO 1 Describe the Big Data landscape including examples of realworld big data problems  CO 2 Explain the advantages of Big Data.  Explain the Vs of Big Data and its impacts of data collection, monitoring, storage, analy and reporting	UNIT I	Biomedicine and Healthca	re – Sequenc	e Pro	oces	sing	g - 1	Medical 1	Image A	Analys			
UNIT III  Characteristics of Big Data – Veracity – Valence and Value – Getting value out of Big Data using 5-step process to structure your analysis.  Data Science: Getting value out of Big Data: Building a Big Data Strategy – Happening of Big Data science – Five Components of Data Science. Steps in Data Science: Acquiring Data Preprocessing and Exploring Data – Analysing Data – Communicating results – Turning insights into action.  Big Data Systems and Hadoop: Meaning of Distributed File System – Scalable Computed over the Internet – Programming Models for Big Data – Introduction to Hadoop systems. The Hadoop Distributed File System: A Storage System for Big Data – YARN: A Resour Manager for Hadoop – Map Reduce: Simple Programming for Big Results – When Reconsider Hadoop? – Cloud Computing: An important Big Data enabler.  Course Outcomes: Students will be able to  CO 1 Describe the Big Data landscape including examples of realworld big data problems  CO 2 Explain the advantages of Big Data.  Explain the Vs of Big Data and its impacts of data collection, monitoring, storage, analy and reporting	UNIT II	Big Data - Machine -Gen	erated Data -	Adv	anta	iges	$-\mathbf{E}$					e of	
UNIT IV  Big Data science – Five Components of Data Science. Steps in Data Science: Acquiring Data Preprocessing and Exploring Data – Analysing Data – Communicating results – Turning insights into action.  Big Data Systems and Hadoop: Meaning of Distributed File System – Scalable Compution over the Internet – Programming Models for Big Data – Introduction to Hadoop systems. The Hadoop Distributed File System: A Storage System for Big Data – YARN: A Resour Manager for Hadoop – Map Reduce: Simple Programming for Big Results – When Reconsider Hadoop? – Cloud Computing: An important Big Data enabler.  Course Outcomes: Students will be able to  CO 1 Describe the Big Data landscape including examples of realworld big data problems  CO 2 Explain the advantages of Big Data.  Explain the Vs of Big Data and its impacts of data collection, monitoring, storage, analy and reporting	UNIT III	Characteristics of Big Dat	a – Veracity -	- Va	lenc		_			•	•	Oata	
over the Internet – Programming Models for Big Data – Introduction to Hadoop systems The Hadoop Distributed File System: A Storage System for Big Data – YARN: A Resour Manager for Hadoop – Map Reduce: Simple Programming for Big Results – When Reconsider Hadoop? – Cloud Computing: An important Big Data enabler.  Course Outcomes: Students will be able to  CO 1 Describe the Big Data landscape including examples of realworld big data problems  CO 2 Explain the advantages of Big Data.  CO 3 Explain the Vs of Big Data and its impacts of data collection, monitoring, storage, analy and reporting	UNIT IV	Big Data science – Five C Preprocessing and Explori	omponents of	Dat	a So	eien	ce.	Steps in 1	Data Sc	ience:	Acquiring	Data,	
Students will be able to  CO 1 Describe the Big Data landscape including examples of realworld big data problems  CO 2 Explain the advantages of Big Data.  CO 3 Explain the Vs of Big Data and its impacts of data collection, monitoring, storage, analy and reporting	UNIT V	<b>Big Data Systems and Hadoop:</b> Meaning of Distributed File System – Scalable Computing over the Internet – Programming Models for Big Data – Introduction to Hadoop systems – The Hadoop Distributed File System: A Storage System for Big Data – YARN: A Resource Manager for Hadoop – Map Reduce: Simple Programming for Big Results – When to											
CO 1 Describe the Big Data landscape including examples of realworld big data problems  CO 2 Explain the advantages of Big Data.  CO 3 Explain the Vs of Big Data and its impacts of data collection, monitoring, storage, analy and reporting		tcomes:	_			•		-					
CO 2 Explain the advantages of Big Data.  CO 3 Explain the Vs of Big Data and its impacts of data collection, monitoring, storage, analy and reporting			decane includ	ina	a <b>v</b> or	nnl/	20.01	f realwar	ld big d	ata ne	ohleme		
CO 3 Explain the Vs of Big Data and its impacts of data collection, monitoring, storage, analy and reporting													
and reporting		1 0											
CO 4 Identify what are and what are not big data problems and be able to recast big data proble													
as data science questions	CO 4	=	at are not big	data	pro	ble	ms a	and be al	ole to re	ecast b	oig data pro	blems	

#### CO 5 Explain Hadoop technology

#### **Books for study:**

- 1. Peter Guerra and Kirk Borne (2016), "Ten Signs of Data Science Maturity", O'Reily Media Pvt Ltd, USA
- 2. Tom White (2012), "Hadoop: The Definitive Guide" Third Edition, O'Reily Media, USA.
- 3. SeemaAcharya (2015), Subhasini Chellappan, "Big Data Analytics", Wiley, USA

#### **Books for reference:**

- 1. Howard Wen, Big Ethics for Big Data, O'Reilly Media, USA.
- 2. Michael Mineli, Michele Chambers, AmbigaDhiraj (2013), Big Data, Big Analytics: Emerging Business Intelligence and Analytic Trends for Today's Businesses, Wiley Publications, USA.
- 3. Judith S.Hurwitz, Alan Nugent, Fern Halper, Marcia Kaufman (2015), "Big Data for Dummies", John Wiley & Sons, Inc., USA.

#### Web references:

- 1. https://www.coursera.org/learn/big-data-introduction/home/welcome
- 2. https://www.coursera.org/learn/bioconductor?action=enroll&authMode=login

Note: Latest edition of the books may be used.

#### Mapping of course outcomes with POs and PSOs

				PSOs					
	1	2	3	4	5	6	1	2	3
CO1	2	2	2	2	1	2	1	1	2
CO2	2	2	2	3	1	3	1	2	3
CO3	3	3	3	3	2	3	2	3	3
CO4	2	2	2	2	1	2	1	2	2
CO5	3	3	3	3	3	3	3	3	3

										Marks	
Course Code	Title of the Course	Category	L	Т	P	O	Credits	Inst. Hours	CIA	External	Total
23MCC1 E3	ENTERPRISE RESOURCE PLANNING	DSE-2	5	-	-	-	3	5	25	75	100
	Learning Objectives										
1	To learn the history and g	rowth of ERP									
2	To understand the risks in	volved while	usin	g El	RP						
3	To gain knowledge on the	various ERP	tech	nol	ogie	es					
4	To learn the dynamics of	ERP marketp	lace								
5	To choose appropriate ER	P solutions of	r pac	kag	es						
		Cour	se U	nits							
UNIT I	Enterprise an Overview: Business Functions and Business Processes - Integrated Management Information - Business Modelling - Integrated Data Model. Business Processes: Major Business Processes. Introduction to ERP: Common ERP Myths - A Brief History of ERP - Reasons for the Growth of ERP Market - Advantages of ERP.  Risk of ERP: People Issues - Process Risks - Technological Risks - Implementation Issues- Operation and Maintenance Issues - Unique Risks of ERP Projects - Managing Risks on ERP									of ues- ERP	
UNIT II	Projects. Benefits of ERP: Shipment - Reduction in C Satisfaction - Improved St - Better Analysis and Plan Making Capability - Use C	Cycle Time - I applier Perfor ming Capabili of Latest Tech	mpr man ties nolc	ove ce - - Im gy.	d Re Inc	esou reas ved	urce Utili sed Flexi l Informa	zation - bility - l tion Ac	· Bette Reduc curacy	r Customer ed Quality and Decis	r Costs
UNIT III	ERP and Related Technologies: Business Process Reengineering (BPR) - Business Intelligence (BI) - Business Analytics (BA) - Data Warehousing- Data Mining - On - Line Analytical Processing (OLAP) - Product Life Cycle Management (PLM) - Supply Chain Management (SCM) - Customer Relationship Management (CRM) - Geographic Information Systems (GIS) - Intranets and Extranets. Advanced Technology and ERP Security: Technological Advancements - Computer Crimes - ERP and Security - Computer Security - Crime and Security.										
UNIT IV	ERP Market Place and Market Place Dynamics: Market Overview - ERP Market Tiers.  Market Place Dynamics - Industry - Wise ERP Market Share - ERP: The Indian Scenario.  Business Modules of an ERP Package: Functional Modules of ERP Software: Integration of ERP, Supply Chain, and Customer Relationship Applications.										
UNIT V	ERP Implementation: Elementation Life Cyc Implementation Reasons Package Evaluation and S	le: Objective for ERP In	s of apler	ER nen	P Ir tatic	npl on l	ementati Failure.	on - Di ERP Pa	ifferen ackage	t Phases o Selection	f ERP : ERP

Course O	utcomes:						
Students w	Students will be able to						
CO 1	Recall the history and growth of ERP						
CO 2	Appraise the risks involved while using ERP						
CO 3	Select from among various ERP technologies						
CO 4	Analyse the dynamics of ERP marketplace						
CO 5	Distinguish and choose appropriate ERP solutions or packages						

- 1. Alexis Leon (2008), "Enterprise Resource Planning", 2<sup>nd</sup> edition, Tata McGraw-Hill, Noida.
- 2. Jagan Nathan Vaman (2008), "ERP in Practice", Tata McGraw-Hill, Noida.
- 3. MahadeoJaiswal and Ganesh Vanapalli (2009), "ERP", Macmillan India, Noida.

#### **Books for reference:**

- 1. Sinha P. Magal and Jeffery Word (2012), "Essentials of Business Process and Information System", Wiley India, USA.
- 2. Summer (2008), "ERP", Pearson Education, Noida.
- 3. Vinod Kumar Grag and N.K. Venkitakrishnan (2006), "ERP- Concepts and Practice", Prentice Hall of India, New Delhi.

#### Web references:

- 1. https://mrcet.com/downloads/digital\_notes/CSE/III%20Year/ERP%20Digital% 20notes.pdf
- 2. https://mrcet.com/downloads/digital\_notes/ME/III%20 year/ERP%20Complete%20Digital%20notes.pdf
- 3. https://www.vssut.ac.in/lecture notes/lecture1428643004.pdf

Note: Latest edition of the books may be used.

#### Mapping of course outcomes with POs and PSOs

			PSOs						
	1	2	3	4	5	6	1	2	3
CO1	2	1	2	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3	3	3
CO3	3	3	2	3	3	3	3	3	3
CO4	3	3	2	3	3	3	3	3	3
CO5	3	3	2	3	3	3	3	3	3

Strong - 3 Medium – 2 Low - 1

Note: Latest edition of the books may be used

23MCC1	Title of the Course  DATABASE  MANAGEMENT	Category	L						Marks				
	· -			T	P	o	Credits	Inst. Hours		External	Total		
	SYSTEM	DSE-2	5	-	-	-	3	5	25	75	100		
		Learning	Obj	ject	ives	5				•			
I I	introduce the basic cor owledge of Linux envir	_	tiona	al D	atal	base	Manage	ement S	ystem	and the w	orking		
2 To	understand designing of	latabases and	quei	ries	in S	SQL							
3 To	learn RDBMS												
4 To	upskill the functions ar	nd operators											
5 To	understand the constra	ints, locks and	l My	/SQ	L								
		Cours	se U	nits									
UNIT I Rel	roduction to Databas abase System Structu ational Model - Introd vironment - Linux basic pes, Filters, and Wildo	re - Data M uction to Lines commands	odel ux C - W	s Ir Oper orki	ntro atin	duc ng S with	tion to l ystem - 1 Files - 7	Networl Propert	k Moo ies of	dels: ER 1 Linux - D	Model, esktop		
UNIT II Vie	L Definition and Nor ws - Integrity and Se rmalization for relation	curity. Relati	onal	Da	taba	ase	design -	- Funct		-			
UNIT III Dev Stru Mu Dat	es and RDBMs: Rec vices - Operations on acture for Files - Diff ltimedia Databases - cabases - Overview of I	Files - Hear Perent Types Basic Concer	Filof Interview	le - ndex ind	So kes App	rted - B plica	FilesTree - ations -	Hashir B+Tree Indexin	ng Teo e - Qu ng and	chniques - ery Proces Hashing	Index ssing Text		
UNIT IV Priv	Data Definition and Manipulation Language: Data Definition Language - Data Manipulation Language - Transaction Control - Data Control Language Grant - Revoke Privilege Command - Set Operators - Joins- Kinds of Joins - Table Aliases - Sub queries - Multiple and Correlated Sub Queries - Functions - Single Row - Date, Character, Numeric, Conversion and Group Functions												
UNIT V Loc	Constraints and MYSQL: Constraints - Domain, Equity, Referential Integrity Constraints Locks - Types of Locks, Table Partitions - Synonym - Introduction to PL/SQL - Introduction MySQL as an RDBMS Tool - Data types and Commands.												
Course Outcom Students will be													
	tify models and schema	as in DBMS a	nd I	LINI	UX								
	onstrate Queries in SQ												

CO 3	Discuss handling files and databases
CO 4	Apply skills on functions and operators in RDBMS
CO 5	Apply constraints and locks in SQL

- 1. Ramakrishnan Raghu and Gehrke Johannes, "Database Management Systems", McGraw-Hill, USA.
- 2. Rajendra Prasad Mahapatra and GovindVerma, "Database Management System", Khanna Publications, New Delhi.

#### **Books for reference:**

- 1. Ramon A Mata-Toledo and Pauline K Cushman, "Database Management System", Schaun's Outlines, New York.
- 2. Abraham Silberschatz, Henry F Korth and S. Sudarshan, "Database System Concepts" McGraw-Hill, USA.

#### Web references:

- 1. http://education-portal.com/academy/lesson/what-is-a-database-management-systempurpose-and-function.html.
- 2. http://www.comptechdoc.org/os/linux/usersguide/linux\_ugbasics.html.
- 3. http://www.dummies.com/how-to/content/common-linux-commands.html.

#### Mapping of course outcomes with POs and PSOs

			PO	PSOs					
	1	2	3	4	5	6	1	2	3
CO1	2	3	3	3	2	2	2	3	2
CO2	3	3	2	3	3	3	2	2	3
CO3	1	2	2	2	1	2	1	2	2
CO4	3	3	3	3	3	3	3	3	3
CO5	3	3	3	3	1	2	1	3	2

Strong - 3 Medium - 2 Low - 1

**Semester II** 

First Year Core – IV

# STRATEGIC COST MANAGEMENT

								Š		Mar	·ks
Course Code	Title of the Course	Category	L	T	P	O	Credits	Inst. Hours	CIA	External	Total
23MCC2C1	STRATEGIC COST   Core   6   -   -   4   6   25   75   MANAGEMENT								100		
Learning Objectives	<ul> <li>To analyse the aspects of strategic and quality control management</li> <li>To analyse and select cost control techniques</li> <li>To apply activity based costing for decision making</li> <li>To utilise transfer pricing methods in cost determination</li> <li>To apply cost management techniques in various sectors</li> </ul>										
Course Units	ourse Units										
UNIT 1	Introduction to Strategic Cost Management Introduction to Strategic Cost Management (SCM) – Need for SCM – Differences between SCM and Traditional Cost Management - Value Chain Analysis: Meaning and steps - Quality Cost Management: Meaning of Quality and Quality Management – Cost of Quality –Indian Cost Accounting Standard 21 on Quality Control - Introduction to Lean System – Benefits of Lean System – Just in Time (JIT) – Kaizen Costing.										
UNIT 1I	Cost Control and Reduction Cost Management Techniques: Cost Control: Meaning and Prerequisites - Cost Reduction: Meaning and Scope – Differences between Cost control and cost reduction - Pareto Analysis: Meaning, importance and applications - Target Costing: Meaning, steps and Principles – Life Cycle Costing: Meaning, Strategies for each stage of product life cycle, Benefits – Learning Curve: Meaning, Learning curve ratio and applications.										
UNIT 1II	Activity Based Cost Manag Activity Based Cost Manag Decision making and its Ap	gement: (	Cor								evance in
UNIT 1V	Transfer Pricing Transfer Pricing: Meaning, Benefits, Methods: Pricing based on cost, Market price on transfer price, Negotiated pricing and Pricing based on opportunity costs – Practical Problems.										
UNIT V	Cost Management in Agriculture and IT sector  Agriculture Sector: Features, Cost Structure, Cost Management, Tools to measure the performance, Minimum Support Price and International Perspective – Information Technology Sector: Features, Cost Structure, Cost Management and International Perspective.										

	Course Outcomes Students will be able to							
1	Discuss strategic cost management and QC							
2	Choose the appropriate technique for cost control							
3	Utilise activity based costing in practice							
4	Adopt transfer pricing methods							
5	Build cost structure for Agriculture and IT sector							

- 1. Ravi M Kishore (2018), "Strategic Cost Management", 5<sup>th</sup>Edition, TaxmannPublications Pvt. Ltd, New Delhi.
- 2. Bandgar P. K., (2017), "Strategic Cost Management", 1<sup>st</sup>Edition, Himalaya Publishing House Pvt Ltd, Mumbai.
- 3. Sexena V. K., (2020), "Strategic Cost Management and Performance Evaluation", 1<sup>st</sup> Edition, Sultan Chand & Sons, New Delhi.

#### **Books for reference:**

- 1. John K Shank and Vijay Govindarajan(2008), Strategic Cost Management, Simon & Schuster; Latest edition, UK
- 2. JawaharLal, (2015), "Strategic Cost Management", 1<sup>st</sup> Edition, Himalaya Publishing House Pvt Ltd, Mumbai.)
- 3. Arora M. N., (2021), "A Text Book of Cost and Management Accounting", 11<sup>th</sup> Edition, Vikas Publishing House Pvt. Ltd., New Delhi.

#### Web references:

- 1. https://www.accountingtools.com/articles/strategic-cost-management.html#:~:text= Strategic%20cost%20management%20is%20the,it%20or%20have%20no%20impact.
- 2. https://ca-final.in/wp-content/uploads/2018/09/Chapter-4-Cost-Management-Techniques.pdf
- 3. https://resource.cdn.icai.org/66530bos53753-cp5.pdf

Note: Latest edition of the books may be used

#### Mapping of course outcomes with POs and PSOs

	POs							PSOs			
	1	2	3	4	5	6	1	2	3		
CO1	3	3	3	3	3	3	3	3	3		
CO2	3	3	2	3	3	3	3	3	3		
CO3	3	3	2	3	3	3	3	3	3		
CO4	3	3	2	3	3	3	3	2	3		
CO5	3	3	1	3	3	3	3	3	3		

Strong - 3 Medium - 2 Low - 1

First Year

# Core - IV

#### **Semester II**

# **CORPORATE ACCOUNTING**

Course			ľý					S	ø		Mar	ks
Code		Title of the Course	Category	L	T	P	O	Credits	Inst. Hours	CIA	Exter	Total
23MCC20	C2	CORPORATE	Core	6	-	-	-	4	6	25	75	100
251110020		ACCOUNTING										
Learning Objectives  To understand the accounting treatment for issue of shares To determine profits for fire and marine insurance To prepare consolidated financial statements To account for price level changes To adopt financial reporting standards							ares					
			Course	U	nits	}						
UNIT 1 Issue of Shares and Final Accounts of Companies  Issue of Shares: ESOPs - ESPS - Sweat Equity Shares - Book Building- Buy-back of Shares - Conversion of debentures into shares - Final accounts of Companies as per Schedule III of the Companies Act, 2013 – Managerial remuneration.												
UNIT II												
	Insurance Company Accounts: Types of Insurance - Final accounts of life assurance Companies- Ascertainment of profit- Valuation Balance Sheet-Final accounts of Fire, Marine and miscellaneous Insurance Companies.											
Unit III	Conse Mino	olidated financial state olidated financial statem rity interest — Cost of tration of consolidated B	ents as portion	_	Cap							
UNIT IV	Cont	emporary Accounting I unting for price level ch	Methods anges – S			esp	onsi	bilit	y acco	unting	g – Huma	n resource
IINIT V		inting - Forensic Accoun	iting.									
UNIIV	Financial reporting Financial reporting: Meaning, Objectives, Characteristics – Indian Accounting Standards (AS 5, AS 10, AS 19, AS 20) – Corporate Social Responsibility: Meaning, Key provisions of Companies Act, 2013, Accounting for CSR expenditure, Reporting of CSR, Presentation and disclosure in the financial statements.							y				
		: Theory: 20%; Problem	ms: 80%	1								
Course Of Students w												
CO1 Pr	epareFin	nancialStatementsofcom	paniesasp	ers	sched	dule	eIIIo	fCo	mpani	esAct,	,2013	
CO2 A <sub>I</sub>	ply the	provisions of IRDA Re	gulations	, 20	002	in t	he p	repa	ration	of fir	nal accou	nts of Life

	Insurance and General Insurance Companies.
СОЗ	PrepareConsolidatedFinancialStatementsofHoldingCompaniesinaccordancewithAS21.
CO4	Assess contemporary accounting methods
CO5	ExamineFinancialReporting based on appropriate AccountingStandardsandprovisionsofCompaniesAct2013withrespecttoCorporateSocialResponsibility

- 1. Gupta R. L. &Radhaswamy M. (2021), "Corporate Accounting Volume I & II", 14<sup>th</sup>Edition, Sultan Chand &Sons, New Delhi.
- 2. Maheshwari S. N., Sharad K. Maheshwari&Suneel K. Maheshwari, (2022), "Advanced Accountancy Volume I &II", 11<sup>th</sup>Edition, Vikas PublishingHouse Pvt. Ltd., New Delhi.
- 3. Jain S. P., Narang K. L., SimmiAgrawal and Monika Sehgal (2019), "AdvancedAccountancy Corporate Accounting Volume II", 22<sup>nd</sup>Edition, KalyaniPublishers, New Delhi.
- 4. Reddy T. S. &Murthy A., (2022), "Corporate Accounting Volume I &II", 17<sup>th</sup> Edition, Margham Publications, Chennai.

#### Books for reference:

- 1. ArulanandamM.A &Raman K.S., (2021), "Advanced Accounting (Corporate Accounting II)", 8<sup>th</sup>Edition, Himalaya Publishing House Pvt Ltd, Mumbai.
- 2. Shukla M C, Grewal T S and Gupta S C, (2022), "Advanced Accounts Volume II",19<sup>th</sup>Edition, Sultan Chand &Sons, New Delhi.
- 3. Gupta R. L., (2022), "Problems and Solutions in Company Accounts", 2<sup>nd</sup>Edition, Sultan Chand & Sons, New Delhi.

#### Web references:

- 1. https://resource.cdn.icai.org/66550bos53754-p1-cp9.pdf
- 2. https://resource.cdn.icai.org/66545bos53754-p1-cp4.pdf
- 3. https://resource.cdn.icai.org/66638bos53803-cp1.pdf
- 4. <a href="http://ppup.ac.in/download/econtent/pdf/MBA%201st%20sem%20Lecture%20note%20on%2">http://ppup.ac.in/download/econtent/pdf/MBA%201st%20sem%20Lecture%20note%20on%2</a> Oforensic%20accounting%20by%20Anjali.pdf

Note: Latest edition of the books may be used

#### Mapping of course outcomes with POs and PSOs

			P	Os			PSOs				
	1	2	3	4	5	6	1	2	3		
CO 1	3	3	2	3	3	3	3	3	3		
CO 2	3	3	3	3	2	3	2	3	3		
CO 3	3	3	2	3	3	3	3	3	3		
CO 4	3	3	3	3	3	3	3	3	3		
CO 5	3	3	3	3	3	3	3	3	3		

Strong - 3

Medium – 2

Low - 1

First Year

# Core - VI

Semester II

#### SETTING UP OF BUSINESS ENTITIES

								S			Marks			
Course Code	Title of the Course	Category	L	Т	P	O	Credits	Inst. Hours	CIA	External	Total			
23MCC2C3	<b>SETTING UP OF</b> 6 4 6 25 75 100							100						
2511100205	BUSINESS ENTITIES													
Learning	To understand the s	_			-				_					
Objectives	<ul><li>To analyse the form</li><li>To outline the conce</li></ul>			_						-	oany			
	To understand the p	roced	ure	for	obta	iinii	ng re	gistı	ration	and l				
	To create awareness	s abou <b>Cour</b>				com	ıplia	nces	governing business entities					
UNIT I	Startups in India	Cour	<u>se (</u>	JIIIL	3									
	Types of business organisations – Factors governing selection of an organisation - Startups – Evolution – Definition of a Startup – Startup landscape in India – Startup India policy – Funding support and incentives – Indian states with Startup policies – Exemptions for startups – Life cycle of a Startup – Important points for Startups – Financing options available for Startups – Equity financing – Debt financing – IPO – Crowd funding – Incubators - Mudra banks – Successful Startups in India.													
UNIT II	Not-for-Profit Organisati	ons												
	Formation and registration of NGOs – Section 8 Company – Definition – Features – Exemptions – Requirements of Section 8 Company – Application for incorporation – Trust: Objectives of a trust – Persons who can create a trust – Differences between a public and private trust – Exemptions available to trusts – Formation of a trust - Trust deed –Society – Advantages – Disadvantages – Formation of a society – Tax exemption to NGOs.													
UNIT III	Limited Liability Partner	ship a	ınd	Joi	nt V	en1	ture							
	and disadvantages – Pro compliances of LLP-Busi	cedure ness ages –	e fo coll Ty	or i abo pes	nco ratio	rpo on: oin	ratio Def t ver	n – i̇̃niti nture	d characteristics – Advantages – LLP agreement – Annual ion – Types –Joint venture: e agreement - Successful joint – Benefits – Formation.					
UNIT IV	Registration and Licenses	5												
	Registration and Licenses:	Intro	duc	tion	<u> </u>	Bus	sines	s en	tity r	egistr	ation – Mandatory			

registration – PAN – Significance – Application and registration of PAN – Linking of
PAN with Aadhar –TAN – Persons liable to apply for TAN – Relevance of TAN –
Procedure to apply for TAN -GST: Procedure for registration - Registration under
Shops and Establishment Act -MSME registration - Clearance from Pollution
Control Board - FSSAI registration and license - Trade mark, Patent and Design
registration.

#### **UNIT V** Environmental Legislations in India

Geographical Indication of Goods (Registration and Protection) Act, 1999: Objectives, Salient Features - The Environmental Protection Act, 1986: Prevention, control and abatement of environmental pollution - The Water (Prevention And Control of Pollution) Act, 1974: The Central and State Boards for Prevention and Control of Water Pollution - Powers and Functions of Boards - Prevention and Control of Water Pollution - Penalties and Procedure- The Air (Prevention and Control of Pollution) Act, 1981: Central and State Boards for The Prevention and Control of Air Pollution - Powers And Functions - Prevention and Control of Air Pollution - Powers and Procedure.

#### **Course Outcomes**

Studen	Students will be able to:							
CO 1	Build a startup and acquire finance							
CO 2	Comply with the legal requirements for Section 8 Company							
CO 3	Initiate the proceedings for LLP							
CO 4	4 Illustrate the registration and licensing procedure							
CO 5	Examine the compliance of regulatory framework							

#### **Books for study:**

- 1. Kailash Thakur, (2007) "Environment Protection Law and Policy in India", 2<sup>nd</sup> Edition, Deep & Deep Publication Pvt. Ltd., New Delhi.
- 2. Avtar Singh, (2015), "Intellectual Property Law", Eastern Book Company, Bangalore
- 3. Zad N.S and DivyaBajpai, (2022) "Setting up of Business Entities and Closure" (SUBEC), Taxmann, Chennai
- 4. AmitVohra&RachitDhingra (2022) "Setting Up Of Business Entities & Closure", 6<sup>th</sup> Edition, Bharath Law House, New Delhi

#### **Books for reference:**

- 1. Setting up of Business Entities and Closure (2021), Module 1, Paper 3, The Institute of Company Secretaries of India, MP Printers, Noida
- 2. The Air (Prevention and Control of Pollution) Act, 1981, Bare Act, 2022 Edition, Universal/LexisNexis, Noida
- 3. The Water (Prevention and Control of Pollution) Act, 1974, Bare Act, 2022 Edition,

Universal/LexisNexis, Noida

- 4. Cliff Ennico, (2005) "Small Business Survival Guide Starting Protecting and Securing your Business for Long-Term Success", Adams Media, USA
- 5. Daniel Sitarz, (2011) "Sole Proprietorship: Small Business Start-up Kit", 3<sup>rd</sup> Edition, Nova Publishing, USA

#### Web references:

- 1. <a href="https://www.icsi.edu/media/webmodules/FINAL\_FULL\_BOOK\_of\_EP\_SBEC\_2018.pdf">https://www.icsi.edu/media/webmodules/FINAL\_FULL\_BOOK\_of\_EP\_SBEC\_2018.pdf</a>
- 2. <a href="https://www.mca.gov.in/MinistryV2/incorporation">https://www.mca.gov.in/MinistryV2/incorporation</a> company.html 3)
- 3. <a href="https://legislative.gov.in/sites/default/files/The%20Limited%20Liability%20 Partnership%20">https://legislative.gov.in/sites/default/files/The%20Limited%20Liability%20 Partnership%20</a> <a href="https://example.com/Act,%202008.pdf">Act,%202008.pdf</a>
- 4. https://legislative.gov.in/sites/default/files/A1999-48.pdf
- 5. <a href="https://www.indiacode.nic.in/bitstream/123456789/6196/1/the\_environment\_protection\_act%2C1986.pdf">https://www.indiacode.nic.in/bitstream/123456789/6196/1/the\_environment\_protection\_act%2C1986.pdf</a>

Note: Latest edition of the books may be used

#### Mapping of course outcomes with POs and PSOs

			PC	Os			PSOs				
	1	2	3	4	5	6	1	2	3		
CO1	3	3	3	3	3	3	3	1	3		
CO2	3	2	2	3	2	3	2	3	3		
CO3	3	3	2	3	3	3	3	3	3		
CO4	3	3	3	3	3	3	3	3	3		
CO5	3	3	3	3	3	3	3	3	3		

Strong - 3

Medium – 2

Low - 1

First Year

# Elective – III A

Semester II

#### DATA MINING AND DATA WAREHOUSING

		1						S		Mark	KS
Course Code	Title of the Course	Category	L	Т	P	O	Credits	Inst. Hours	CIA	External	Total
23MCC2	<b>DATA MINING AND</b> DSE- 4 3 4 25 7.								75	100	
<b>E1</b>	DATA WAREHOUSING 3 4 25 75 100								100		
	LEARNI	NG OBJ	JEC.	ΓΙV	VES						
	<ul> <li>To understand the basic concepts, principles and need of data warehousing</li> <li>To gain knowledge on the data warehouse architecture, modelling and its implementation.</li> <li>To understand steps in implementing data mart and its various dimensions</li> <li>To learn the features, types and challenges of data mining</li> <li>To aid the students to understand the various data mining tools and techniques</li> </ul>										
	Course Units										
UNIT I	Data Warehouse  Definition - history of data warehouse - features of data warehouses - characteristics of data warehouse - goals of data warehousing- principles of data warehousing - need for data warehouse - benefits of data warehouse - need for separate data warehouse - difference between database and data warehouse - applications of data warehouses - components of data warehouse- data staging component.										
UNIT II	Data Warehouse Architecture  Data warehouse architecture - properties of data warehouse architectures - types of data warehouse architectures - three-tier data warehouse architecture - ETL (extract, transform, and load) process - selecting an ELT tool- Difference between ETL and ELT types of data warehouses - data warehouse modelling - data modelling life cycle - types of data warehouse models- data warehouse design - data warehouse implementation- implementation guidelines - meta data - necessary of metadata in data warehouses - types of metadata- metadata repository - benefits of metadata repository.										
UNIT III	Data Mart  Data Mart- Reasons for cre	ating a o	data	ma	art-	Турс	es o	f Data	a Mar	ts- St	eps in
UNITIII	Implementing a Data Mart- D Dimensional Modeling-Obje Dimensional Modeling - Eler	oifference ctives o	e bet	we ime	en D ensic	ata ` onal	Ware Mo	ehouse deling	e and i	Data 1 vantag	Mart

	Multidimensional Data Model-Data Cube.
UNIT IV	Data Mining Definition - History of Data Mining- Features of Data Mining - Types of Data Mining - Data Mining Vs Data Warehousing- Advantages and Disadvantages of Data Mining - Data Mining Applications - Challenges of Implementation in Data mining - Steps involved in Data Mining - Classification of Data Mining Systems.
UNIT V	Data Mining Tools & Techniques  Data Mining Implementation Process - Data Mining Architecture - Clustering in  Data Mining - Different types of Clustering - Text Data Mining - Bitcoin Data  Mining - Data Mining Vs Big Data - Data Mining Models - Trends in Data  Mining.

#### **Course Outcomes**

Students will be able to:

CO 1	Explain the basic concepts, principles and need of data warehousing
CO 2	Appraise data warehouse architecture, modelling and its implementation.
CO 3	Choose various steps in implementing data mart and its dimensions
CO 4	Recall the features and types of data mining
CO 5	Apply various data mining tools and techniques

#### **Books for study:**

- 1. Jiawei Han, MichelineKamber (2011), Data Mining, Concepts and Techniques, Morgan Kauffman Publishers, California.
- 2. Pang Ning Tan, Michael Steinbach, Vipin Kumar (2005), Introduction to Data Mining, Addison Wesley, USA.
- 3. K. P. Soman, ShyamDiwakar, V. Ajay (2006), Insight into Data Mining: Theory & Practice, Prentice Hall of India, New Delhi.

#### **Books for reference:**

- 1. BPB Editorial Board (2004), "Data Mining", BPB publications, Noida.
- 2. Ian H. Witten & Eibe Frank (2011), "Data Mining, Practical Machine Learning Tools and Techniques", Morgan Kaufmann series.
- 3. Ramesh Sharda, DursunDelen, Efraim Turban (2018), "Business Intelligence", Pearson Education Services Pvt Ltd, Noida.

#### Web references:

- 1. https://mrcet.com/downloads/digital\_notes/ME/III%20 year/ERP%20 Complete%20Digital%20notes.pdf
- 2. https://mrcet.com/pdf/Lab%20Manuals/IT/DATA%20WAREHOUSING%20AND%020DATA%20MINING%20(R18A0524).pdf00

Mapping of course outcomes with POs and PSOs

			PC	Os			PSOs					
	1	2	3	4	5	6	1	2	3			
CO1	1	1	1	1	2	3	2	2	3			
CO2	2	3	2	2	2	3	2	2	3			
CO3	3	3	3	3	3	3	3	3	3			
CO4	3	3	3	3	3	3	3	3	3			
CO5	3	3	3	3	3	3	3	3	3			

Strong - 3 Medium - 2 Low - 1

First Year Elective – III B Semester II

# **TECHNOLOGY IN BANKING**

									Š	« Marks				
Course Code	Т	Title of the Course		Category T		P	O	Credits	Inst. Hours	CIA	External	Total		
23MCC 2E2	T	ECHNOLOGY IN BANKING	DS E-3	4	-	-	-	3	4	25	75	100		
Learn Object	_	<ul> <li>To understand th</li> <li>To provide an ov</li> <li>To understand th</li> <li>banking sector</li> <li>To analyse the di</li> <li>To understand th</li> </ul>	ervieve e evol	w of lutic	f cus on o nolo	ston f ele ogie	ner ectro	centi onic	ric el func d in	ectro l tran bank	onic ba	anking. ystems in the		
UNIT	ГΙ	Introduction to Core B EssentialsofBankCompu LocalAreaNetwork and - Core Banking:Essentia	<b>ankir</b> iteriza Wide	ig C tion Are	Com –St ea N	<b>put</b> and letw	eriz Alo vork	zatio near :: Fe	n ndMu ature	ılti-U				
UNIT	`II	Electronic Payment Sy ElectronicPaymentSyste BrownLabe land White Debit Cards MultiplePininSmartCard ElectronicBanking – H Internet Banking – M Signature Storage and OCR:Characteristics—Ac	ms–A Labe and l – E omeB lobile Retr	TM l A l lecti ank Ba ieva	E:Feat TM roni ing( anki	atur, Pl Sn cPu (Con ng:	res— IN, narturse rpor Fe	Adva Elec Card –Elec ratea eature – (	antagetro les:FeectrondPees, Les	ges—I Magr ature onicC erson Adva	netic (es,Ben Theque al) – antage	Cards, Credit Cards, efitsandLimitations— e —ElectronicCash — Update Facilities — s andLimitations —		
UNIT	Ш	Electronic Fund Trans Electronic Fund Transfe RTGS,VSAT, SFMS,S -UnifiedPayments In	fer ar er Sys WIFT nterfac	tem :Fea	ts T - l atur PI):	ran Elec es, <i>A</i> Co	siti etror Adva ncej	ons nic C antag pt,M	Credi gesar echa	ndLir nism	nitatio	_		
DigitalWallets(E-Wallets):Features,BenefitsandTypes.  Trends in Banking Technology Recent Developments in Banking Technology: Digital Account Open Application Programming Interface – Video Collaboration – Person-to-I Payments – Cloud Computing – NUUP (National Unified USSD Platform), (Aadhaar enabled Payment System) –APBS (Aadhaar Payments Bridge System) –APBS (Institute of Development and Research in Banking banking technology development - Status of E-banking in India - Process Banking - Benefits of E-banking - Emerging challenges in banking industry - of IT to tackle the key challenges.						<ul> <li>Person-to-Person</li> <li>SD Platform), AePS</li> <li>ats Bridge System) -</li> <li>h in Banking) in</li> <li>adia - Process of E-</li> </ul>								

	Information Security System
UNIT V	Information security system  Information security - Software based security systems - Hardware based security systems (smart card, M chip) - Hackers: Techniques used by the hackers, Phishing, Pharming, Key loggers, Screen loggers, Phishing - Trojans transaction poisoning - Card related fraud - Site cloning - False merchant site - Authentication methodologies and security measures (Password protection - Smart cards - Biometric characteristics) - Encryption and security - Customer confidentiality - Regulatory environment of internet banking - Legal Framework for Electronic Transactions - Cyber security as per InformationTechnologyAct, 2000 - RBIGuidelinesonInternetBanking.

#### Course Outcomes Students will be able to

CO 1	Discuss the utility of stand-alone and multi-user systems access in Core banking.									
CO 2	Assess the multi-faceted electronic payment options available to customer and host transactions in banking.									
CO 3	Evaluate the dynamic transitions in Electronic Fund transfer systems.									
CO 4	Evaluate the enhanced utility and user interface and other recent developments in banking technologies.									
CO5	Assess the information security system									

#### **Books for study:**

- 1. SangeethaR,(2013) "Technology in Banking", 1st Edition, Charulatha Publications, Chennai.
- 2. Sohani, A K, (2012) "Technology in Banking Sector", SBS Publishers and Distributors Pvt Ltd, New Delhi.
- 3. Uppal R K and Dhiraj Sharma, (2017) "Banking with Technology: A New Vision -2020", Bharti Publication, New Delhi
- 4. Indian Institute of Banking and Finance, (2017) "Information Technology, Data Communications and Electronic Banking", 3<sup>rd</sup> Edition, Macmillan Publishers India Private Limited, Noida.

#### **Books for reference:**

- 1. Vadlamani Ravi, (2007) "Advances in Banking Technology and Management: Impacts of ICT and CRM", 1st Edition, Information Science Reference, Hershey, (USA).
- 2. Lucian Morrisand Tim Walker, (2021) "The Handbook of Banking Technology", John Wiley & Sons, New York.
- 3. Indian Institute of Banking and Finance, (2017), "Security in Electronic Banking", 3<sup>rd</sup> Edition, Macmillan Publishers India Private Limited, Noida.
- 4. Uppal R.K., AgrimUppal(2008) "Banking Services and Information Technology: The Indian Experience", New Century Publications, New Delhi.

#### Web references:

- 1. https://rbidocs.rbi.org.in/rdocs/Bulletin/PDFs/64767.pdf
- 2. https://www.researchgate.net/profile/Ravi-Vadlamani/publication/237383828 Chapter I Introduction to Banking Technology and Manag

- ement/links/572a89bc08aef7c7e2c4fbc3/Chapter-I-Introduction-to-Banking-Technology-and-Management.pdf
- 3. <a href="https://eprocure.gov.in/cppp/rulesandprocs/kbadqkdlcswfjdelrquehwuxcfmijmuixngudufgbuubgubfugbubbubjxcgfvsbdihbgfGhdfgFHytyhRtMjk4NzY=#:~:text=%5B9th%20June%2C%202000%5D%20An,communication%20and%20storage%20of%20information%2C</a>

Note: Latest edition of the book may be used

### Mapping of course outcomes with POs and PSOs

			PO	Os			PSOs					
	1	2	3	4	5	6	1	2	3			
CO1	2	3	2	3	3	2	3	2	2			
CO2	2	3	2	3	3	3	3	3	3			
CO3	1	2	3	3	3	3	3	3	3			
CO4	2	2	2	3	3	3	3	3	3			
CO5	1	2	3	2	2	3	2	3	3			

Strong - 3 Medium - 2 Low - 1

First Year

# Elective – IV A

#### **Semester II**

#### FINANCIAL ANALYTICS

								S	Marks			
Course Code	Title of the Course	Category	Category		P	O	Credits	Inst. Hours	CIA	External	Total	
23MCC	FINANCIAL ANALYTICS	DS	4	-	-	-	3	4	25	75	100	
2E3		E-4										
To understand the statistic making under uncertainty  To learn the use of regress using accounting data  To gain knowledge on R a  To prepare, analyse and statements  To gain knowledge on budgeting					sis sen n pu fin	of eries a rogra	explo analy amm al st	ratory vsis and ing rateme	data d build ents usi	ing of n	nodels	
Course Ur	its											
	Statistical Concepts											
UNIT	3,	Probability, Normal, Lognormal distribution properties, Decision making under uncertainty - Cleaning and pre-processing financial data, Exploratory Data Analysis in Finance.										
	Simple Linear Models	·										
UNIT I	OSC Of Regression in 1	Use of Regression in Finance, Building Models using Accounting Data, Understanding stock price behaviour, time series analysis in finance.										
	Using R for Analysis of Da	Using R for Analysis of Data										
UNIT I	Quick introduction to K at	Quick introduction to R and Python, understanding data in finance, sources of data, Using R for analysis of data.										
	Cash Flow Concepts	Cash Flow Concepts										
UNIT IV Cash flow statement – Prepare and Analyse, Mofinancial statements.						Mod	elling	and f	orecasti	ng of		
	Capital Budgeting											
UNIT	NPV, IRR – Concept, applifinancial outcomes.	olicatio	on, a	nd i	ssu	es,	Use	of re	al optio	ons for	better	

Course O Students v	utcomes vill be able to
CO 1	Analyse decisions under uncertainty and also analyse exploratory
CO 2	Build models using accounting data and analyse using regression and time series tools
CO 3	Apply R and python programming
CO 4	Estimate and analyse financial statements using cash flow statements

CO<sub>5</sub>

- 1. Gary Koop, "Analysis of Economic Data", 4<sup>th</sup> Edition, Wiley, USA.
- 2. David Ruppert, David S. Matteson, "Statistics and Data Analysis for Financial Engineering: with R examples", Springers, USA.

Select appropriate capital budgeting techniques for decision making

#### **Books for reference:**

- 1. Ang Clifford, "Analyzing Financial Data and Implementing Financial Models Using 'R", Springers, USA.
- 2. Wayne L. Winston, "Microsoft Excel 2013: Data Analysis and Business Modeling", Microsoft Publishing, USA.

#### Web references:

- 1. https://personal.ntu.edu.sg/nprivault/MH8331/financial risk analytics.pdf
- 2. https://dynamics.microsoft.com/en-us/finance/what-is-financial-analytics/

Note: Latest edition of the books may be used

Note: 60% Problem, 40% Theory

#### Mapping of course outcomes with POs and PSOs

			PC	Os			PSOs					
	1	2	3	4	5	6	1	2	3			
CO1	3	3	1	3	3	2	3	2	2			
CO2	3	3	1	3	3	2	3	2	2			
CO3	3	3	1	3	3	2	3	2	2			
CO4	3	3	1	3	3	2	3	2	2			
CO5	3	3	1	3	3	2	3	2	2			

Strong - 3

Medium – 2

Low - 1

#### First Year

# Elective – IV B

# **Semester II**

#### MANAGEMENT INFORMATION SYSTEM

									S		Mai	rks
Course Code	,	Title of the Course	Category	L	Т	P	o	Credits	Inst. Hours	CIA	External	Total
23MCC 2E4	INFO	MANAGEMENT ORMATION SYSTEM	DS E-4	4	-	-	-	3	4	25	75	100
Learni Objecti		<ul> <li>To understand the</li> <li>To identify the imp</li> <li>To understand the</li> <li>To learn the role o</li> <li>To apply the conce</li> </ul>	portar Funct f syst	ice of tion em	of M al M anal	IIS Iana lyst	ageı	nent	Info	ormat	ion Sy	ystem
UNIT	'I	Information System Introduction to information Activities - Information decisions and informatio system, input, output, prod	tion need n nee	syst s a	em nd Sy	- sou /ste	Ma irces m c	nage s -	men Typ	t -	Struct f man	agement
UNIT	II	Types of Management Information Systems  Transaction Processing Information System - Information system for managers - Intelligence information system - Decision support system - Executive information systems.										
UNIT	Ш	Functional Management Information Systems Functional Management Information System: Production Information system - Marketing Information Systems - Accounting Information System - Financial Information System - Human Resource Information										
System.  System design and Dat System Analysis and I System design – Require diagram - Design -Imple Database System: Over				naly ion	ysis - Ev	- D valu	ata atic	flow on an	dia d ma	gram ainte	- Rela	ationship of MIS -
disadvantages of database.  Enterprise Resource Planning Enterprise Resource Planning (ERP) Sy ERP is different from conventional procomponents - Selection of ERP Para Customer Relationship management - Making - Data & information - Christopromation - Cost & value of information and MIS					pac ack Or hara	kag age gan acte	es - - ] isati ristic	Nee ERP on & es &	ed fo imp & Tyj & Cla	r ERI blemer pes - assific	P - ERP ntation - Decision cation of	

Course O	Course Outcomes						
Students will be able to							
CO 1	Identify the basic concept of Information system						
CO 2	Discuss the importance of MIS						
CO 3	Explain the functional MIS						
CO 4	Describe the role of system analyst						
CO 5	Apply the concept of Enterprise resource planning						

- 1. Azam, M (2012), "Management Information System", McGrawHill Education, Noida.
- 2. Laudon, K., Laudon, J. and Dass, R. (2010), "Management Information Systems Managing the Digital Firm", 11th Edition, Pearson, Noida.
- 3. Murdick, R.G., Ross, J.E. and Claggett, J.R. (2011), "Information Systems for Modern Management", 3rd Edition, PHI, New Delhi.

### **Books for reference:**

- 1. O'Brien, J.A., Morakas, G.M. and Behl, R. (2009), "Management Information Systems", 9th Edition, Tata McGraw-Hill Education, Noida.
- 2. Saunders, C.S. and Pearson, K.E. (2009), "Managing and Using Information Systems", 3rd Edition, Wiley India Pvt. Ltd., New Delhi.
- 3. Stair, R. and Reynolds, G. (2012), "Information Systems", 10th Edition, Cengage Learning, Noida.

#### Web references:

- 1. https://cleartax.in/g/terms/mis-meaning-mis-full-form-marketing-information-system/amp
- 2. https://www.techtarget.com/searchitoperations/definition/MIS-management-information-systems

Note: Latest edition of the books may be used

### Mapping of course outcomes with POs and PSOs

			PO	PSOs					
	1	2	3	4	5	6	1	2	3
CO1	1	1	2	2	1	2	1	2	2
CO2	2	2	2	2	1	2	1	2	2
CO3	3	3	3	3	1	2	1	2	3
CO4	3	3	3	3	2	3	2	3	3
CO5	3	3	3	3	2	3	2	3	3

Strong - 3

Medium – 2

Low - 1

#### **CREDIT ANALYST**

AEC I

Semester II

	rirst rear	AEC I					Semester II				
Course		<b>g</b> 0					lit	. 2		Marks	
Course Code	Title of the Course	Catego ry	L	T	P	0	Credit s	Inst. Hours	CI	Ext ern al	Tot al
23MCC2S1	CREDIT ANALYST	AEC	2	-	-	-	2	2	25	75	100
Learning Objectives:	<ul> <li>Train them with critical the Analysts</li> <li>Learn the role of credit not be Learn the investment opposition.</li> <li>Acquire an understanding</li> </ul>	Analysts  Learn the role of credit manager  Learn the investment opportunities									al
<b>Course Cont</b>	tent										
Unit - I	A Brief Introduction- Banking C Fundamental Financial Math- Co		•				sis			8 Hou	ırs
Unit -II	Finance Training - Excel Crash	Course:	Mas	ster l	Exce	el foi	Financ	ial Ana	lysis	8 H	ours
Unit - III	Risk Management - Risk Manag	Risk Management - Risk Management Process - Analysis 8 Hours									
Unit - IV	Financial Management A Com Career Hacking- Resume, Linke	_	-			A/CN	MA/CS/	CFA/A	CCA -	8 H	ours
Unit - V	Essential of Soft Skills - Assignm	nent								8 H	ours

#### **Course Outcomes**

#### Students will able to

- CO1 Know the Credit Facilities and its Proceeding
- CO2 Understand the Finance Analysis
- CO3 Know the Risk Management
- CO4 Discuss the CA, CMA, CS

First Vear

CO5 – Apply the Soft Skills

### **Books for Study**

1. Blokdyk. Gerardus "Credit Analyst", Create Space Independent Publishing Platform, 2018.

### **Books for Reference**

1. Arnold Ziegel, Ronna Ziegel, Fundamentals of Credit and Credit Analysis: Corporate Credit Analysis, Create Space Independent Publishing Platform, 2015

### **Mapping of Course Outcomes with POs and PSOs**

CO		$PO_{S}$						<b>PSO</b> <sub>S</sub>					
CO1	2	1	2	2	2	2	3	3	2				
CO2	1	2	2	1	1	1	3	2	1				
CO3	3	3	3	3	3	3	2	1	3				
CO4	2	2	1	2	1	1	1	3	1				
CO5	3	3	3	3	3	3	3	2	2				
			(3) S-Stro	nσ. (2) M-	Medium.	(1) L-Low							

### STOCK MARKET OPERATION

First Year SEC I Semester II

								Š		Marks	5
Course Code	Title of the Course	Category	L	Т	P	O	Credits	Inst. Hours	CIA	External	Total
23MCC2S2	STOCK MARKET OPERATIONS         SEC-   2   -   -   -   2   2   25   75   100										
Learning Objectives	<ul> <li>To understand the stock market operation</li> <li>To operate of primary market</li> <li>To know the operation of the secondary market</li> <li>To understand the regulatory Framework of SEBI</li> <li>To know about the demat trading</li> </ul>										
Unit - I	Introduction Concept and types of Securities; Concept of return; Concept, types and measurement of risk; Development of Securities market in India.										
Unit - II	FPO & OFS); Methods of Floatation Issues; Offer Documents; Appointment	Primary Market Concept, Functions and Importance; Functions of New Issue Market (IPO, FPO & OFS); Methods of Floatationfix price method and book building method; Pricing of Issues; Offer Documents; Appointment and Role of Merchant Bankers, Underwriters, Lead Managers, Syndicate Members, Brokers, Registrars, Bankers, ASBA; SME IPOs and									
Unit - III	Secondary Market Concept; Fund Trading-Different Types of Orders Settlement Procedure; Types of Bro	s, Scree									
Unit - IV	Regulatory Framework SEBI (Issue 2018; Stock Exchanges and Inter	Regulatory Framework SEBI (Issue of Capital and Disclosure Requirements) Regulation 2018; Stock Exchanges and Intermediaries; SEBI and Investor Protection; Securities Contract Regulation Act and SEBI (Listing Obligations and Disclosure Requirements)									
Unit - V	Demat Trading Concept and Significant Demat Trading; SEBI Guideline Procedure of Demat Trading.				-						

### **Learning Outcomes**

- 1. Explain the basic concept of the securities market.
- 2. Practice trading on the stock market
- 3. Analyze the legal framework of the securities market.
- 4. Explain different segments of the stock exchange.
- 5. Perform demat trading

### **Suggested Readings:**

Gordon E. and Natarajan K. (2019). Financial Markets and Services. New Delhi: Himalaya Publishing House.

Benjamin, G. (1949). The Intelligent Investor. New York: Harper Publishing.

Dalton, J. M. (2001). How The Stock Market Works? New York: Prentice Hall Press.

Machiraju, H. R. (2019). Merchant Banking. New Delhi: New Age Publishers.

SEBI Regulations from SEBI Website.

**Note:** Learners are advised to use latest edition of text books.

## **Mapping of Course Outcomes with POs and PSOs**

CO	$PO_S$							<b>PSO</b> <sub>S</sub>	
CO1	2	3	2	2	2	3	1	3	2
CO2	3	2	1	3	1	2	2	3	1
CO3	2	1	3	1	3	3	3	3	3
CO4	1	3	2	3	3	2	2	2	3
CO5	3	3	3	2	2	3	3	3	2
	(3) S-Strong, (2) M-Medium, (1) L-Low								

## SUMMER INTERNSHIP / INDUSTRIAL ACTIVATES

The Students undergone internship / industrial activates for 30 days during first year summer vacation period.

**Second Year** 

Core - VII

**Semester III** 

### **TAXATION**

								S		Marks	S
Course Code	Title of the Course	Category	L	Т	P	O	Credits	Inst. Hours	CIA	External	Total
23MCC3C1	<b>TAXATION</b> Core 6 4 6 25 75 10									100	
	To identify deduct						inco	me a	nd co	mputati	ion of
	income for differen  To understand the p						aturn	s and	tov nle	annina	
	To analyse the structure in the part of th				_				_	ammig	
	To assess Goods an										
	> To compute custom	s duty a	as po	er C	usto	ms A	Act				
Course Unit											
UNIT I	Tax Exemptions for Agricutotal income (80G, 80GG 80ID, 80IE, 80JJA, 80JJA	Assessment of persons  Tax Exemptions for Agricultural Income - Deductions to be made in computing total income (80G, 80GGB & 80GGC, 80IA, 80IAB, 80IAC, 80IB, 80IBA, 80ID, 80IE, 80JJA, 80JJAA, 80LA, 80M, 80P, 80PA) – Assessment of Firms, AOP, BOI, Company and Co-operative society.									
UNIT II	Return of income: Statutor Revised return, Modified Advance payment of Tax Payment in pursuance of payment. – Tax planning,	Tax Returns and Tax planning Return of income: Statutory obligation, Return Forms, Time for filing of return, Revised return, Modified return—Assessment -Tax Deducted at Source - Advance payment of Tax: Persons liable to pay, Due date, Computation - Payment in pursuance of order of Assessing Officer, Consequences on non- payment. — Tax planning, Tax avoidance and Tax evasion - Tax planning and specific management decisions: Make or buy, Own or lease, Retain or replace,									
UNIT III	International business tax International business taxa relief - Transfer pricing a interpretation of tax treatie Equalization levy.	ation - nd othe	er ai	nti-a	avoi	danc	e me	easure	- Ap	plicatio	n and
UNIT IV	Goods and Services Tax  Goods and Services Tax: GST Act, 2017 - Registration - Procedure for registration under Schedule III - Amendment of registration - Rates of Tax of IGST, CGST, SGST/UGTST- Assessment of GST- Self-assessment - Provisional assessment - Scrutiny of returns - Assessment of non filers of returns - Assessment of unregistered persons - Assessment in certain special cases - Tax Invoice - Credit and Debit Notes - Payment of Tax - Input Tax Credit - Anti profiteering - Filing of Returns- Penalties - Prosecution - Appeal and Revision.										
UNIT V	Customs Act, 1962										

Customs Act, 1962: Important Definitions – Basics – Importance of Customs
Duty – Constitutional authority for levy of Customs Duty – Types of Customs
Duty - Prohibition of Importation and Exportation of goods - Valuation of
goods for Customs Duty - Transaction Value - Assessable Value -
Computation of Assessable Value and Customs Duty.

### **Course Outcomes**

#### Students will be able to:

CO 1	Estimate taxable income
CO 2	File returns and plan taxes
CO 3	Illustrate the nuances of international business taxation
CO 4	Apply the provisions of GST
CO 5	Assess the provisions of Customs Act

### **Books for study:**

- 1. VinodSinghania and KapilSinghania, Direct Taxes Law & Practice Professional Edition, Taxmann Publications, New Delhi
- 2. Mehrotra H.C. and Goyal S.P, Income Tax including Tax Planning & Management, SahityaBhawan Publications, Agra
- 3. Sekar G, "Direct Taxes" A Ready Refresher, Sitaraman C.& Co Pvt.Ltd., Chennai.
- 4. Balachandran V, (2021) Textbook of GST and Customs Law, Sultan Chand and Sons, New Delhi
- 5. VandanaBangar and Yogendra Bangar, "Comprehensive Guide to Taxation" (Vol. I and II), Aadhya Prakashan, Prayagraj (UP).

#### **Books for reference:**

- 1. Sha R. G. and Usha Devi N.,(2022) "Income Tax" (Direct and Indirect Tax), HimalayaPublishing House,Mumbai.
- 2. GirishAhuja and Ravi Gupta, "Practical Approach to Direct and Indirect Taxes: Containing Income Tax and GST", Wolters Kluwer India Private Limited
- 3. Swetha Jain, GST Law & Practice, Taxmann Publishers Pvt.Ltd, Chennai.
- 4. Daty V.S., "GST Input Tax Credit", Taxmann Publishers, Chennai.
- 5. AnuragPandy, "Law & Practices of GST and Service Tax"- Sumedha Publication House, New Delhi.

#### Web references:

- 1. https://www.icsi.edu/media/webmodules/16112021 Advance Tax Laws.pdf
- 2. <a href="https://www.icsi.edu/media/webmodules/Final\_Direct\_Tax\_Law\_17\_12\_2020.pdf">https://www.icsi.edu/media/webmodules/Final\_Direct\_Tax\_Law\_17\_12\_2020.pdf</a>
- 3. https://www.icsi.edu/media/webmodules/TL Final pdf 25102021.pdf

Note: Latest edition of the books may be used

Mapping of course outcomes with POs and PSOs

			PSOs						
	1	2	3	4	5	6	1	2	3
CO1	3	3	3	3	3	3	3	2	3
CO2	3	3	3	3	3	3	2	2	3
CO3	3	3	3	3	3	3	3	2	3
CO4	3	3	3	3	3	3	3	2	3
CO5	3	3	3	3	3	3	3	3	3

Strong - 3 Medium - 2 Low - 1

**Second Year** 

### Core - VIII

**Semester III** 

### RESEARCH METHODOLOGY

								Š		Ma	ırks
Course Code	Title of the Course	Category	LT	Т	P	o	Credits	Inst. Hours	CIA	External	Total
23MCC	RESEARCH										
3C2	METHODOLOGY										
Learnir Objectiv	To construct theory To evaluate the da To perform param To enhance report research	<ul> <li>To evaluate the data collection techniques</li> <li>To perform parametric and non-parametric tests</li> <li>To enhance report writing skills and develop ethical conduct in</li> </ul>									
					<b>T</b> 7						
UNIT	research – Maintainin – Applications of rese – Literature Review –	Research: Definition – Objectives – Motivations for research – Types of research – Maintaining objectivity in research – Criteria of good research – Applications of research in business - Formulating a research problem – Literature Review – Reasons for review – Reference management tools - Identification of research gap – Framing of objectives.									
UNIT I	and Type II errors – Resort of data collection: Censu	Hypothesis – Formulation of hypothesis – Testing of hypothesis – Type I and Type II errors – Research design – Types of research design - Methods of data collection: Census, Sample survey, Case study – Sampling: Steps in sampling design, Methods of sampling – Testing of reliability and validity –									
UNIT I	Data Collection Variable: Meaning and ty Meaning, Advantages ar	nd limit	atio	ns	- J	ech	niqu	ies:	Inter	view,	Schedule,
Questionnaire, Observation – Secondary Data: Meaning and sources.  Data Analysis  Data Analysis – Uni-variate Analysis: Percentile, Mean, Median, Standard deviation, Range, Minimum, Maximum, Independent samp – Bi-variate analysis: Simple correlation, Simple Regression, Chi-Paired samples t-test, ANOVA, Man-Whitney test – Wilcoxon signitest – Kruskal Wallis test (Simple problems)  Multi Variate Analysis: Multiple Correlation, Multiple Regression, Analysis, Friedman's test, Cluster analysis, Confirmatory Factor Analysis.						mple t-test Chi-square, gned rank on, Factor r Analysis					

UN	Preparation of Research Report  Report preparation – Guidelines and precautions for interpretation – Steps in  Report writing - Style of research reports (APA, MLA, Anderson, Harvard)  – Mechanics of report writing – Ethics in Research – Avoiding plagiarism –  Plagiarism checker tools – Funding agencies for business research.						
Questi	on pattern: Theory: 80%; Problems: 20%						
	e Outcomes ts will be able to:						
CO 1	Recall the research concepts and recognise the research problem						
CO 2	Formulate research hypothesis and determine the sample size						
CO 3	Select appropriate method for data collection						
CO 4	Make inferences based on statistical tests						
CO 5	Draft a research report avoiding plagiarism						

- 1. Tripathi, (2014) "Research Methodology in Management and Social Sciences". Sultan Chand & Sons, New Delhi.
- 2. Kothari C.R and GauravGarg, (2020) "Research Methodology" Methods and Techniques. New Age International (P) Limited, New Delhi.
- 3. Krishnaswami and Ranganathan, (2011) "Methodology of Research in Social Sciences", Himalaya Publishing House, Mumbai.

#### **Books for reference:**

- 1. Donald R. Cooper, Pamela S. Schindler and J.K.Sharma, "Business Research Methodology", 12<sup>th</sup> Edition, Tata Mcgraw Hill, Noida (UP).
- 2. SashiK.Guptha and ParneetRangi,(2018) "Research Methodology", Kalyani Publisher, Ludhiana.
- 3. Sharma R D and HardeepChahal, (2004) "Research Methodology In Commerce and Management", Anmol Publications, New Delhi

### Web references:

- 1. <a href="https://www.cartercenter.org/resources/pdfs/health/ephti/library/lecture\_notes/health\_science\_students/ln\_research\_method\_final.pdf">https://www.cartercenter.org/resources/pdfs/health/ephti/library/lecture\_notes/health\_science\_students/ln\_research\_method\_final.pdf</a>
- 2. https://ccsuniversity.ac.in/bridge-library/pdf/MPhil%20Stats%20Research%20Methodology-Part1.pdf
- 3. https://prog.lmu.edu.ng/colleges\_CMS/document/books/EIE%20510%20LECTURE%20N OTES%20first.pdf
- 4. https://www.statisticssolutions.com/academic-research-consulting/data-analysis-plan/

Note: Latest edition of the books may be used

Mapping of course outcomes with POs and PSOs

			PSOs						
	1 2 3 4 5 6					1	2	3	
CO1	3	3	3	2	2	3	2	3	3
CO2	3	3	3	2	2	3	2	3	3
CO3	3	3	3	2	2	3	2	3	3
CO4	3	3	3	2	2	3	2	3	3
CO5	3	3	3	2	2	3	2	3	3

Strong - 3 Medium - 2 Low - 1

### **Second Year**

## Core-IX

### **Semester III**

### **COMPUTERS IN BUSINESS**

								Š		Marl	ks
Course Code	Title of the Course	Category	L	Т	P	O	Credits	Inst. Hours	CIA	External	Total
23MCC	COMPUTERS IN	Co	1	1	4	-	4	5	25	75	100
3C3	BUSINESS	re									
Learnii Objectiv	- In create commany	ues ob on an y, gro lly Pr	otain d no oups ime	ned i on-p an	in t- araı d 1	test met edg	and ric te	ests and	obtai	in fin	
Course U	nits										
UNIT	Introduction to SPSS Opening a data file in SPSS into the data editor – Savin statistics: Percentile values dispersion, Distribution – Editing and copying SPSS	ng the , Mea Cronb	dat sure ach	a fi es o	le– f ce	Tab entra	ole cal	reati nden	on – icy, N	Desci Measu	riptive res of
UNIT	Parametric Tests in SPSS	ole t-t y ANO	est, OV	4, T	wo	-wa	y Al	VOV	'A - (		
UNIT I	Non-parametric Tests in S	SPSS Whitr samp	ney's le t	s te	est	for	ind	epen	dent		
UNIT I	Tally Prime: Introduction Company - Selecting co company— Creating Acco Practical problems for a r organisation. Accounting balance, Profit and Loss A	Introduction to Tally Prime  Tally Prime: Introduction — Starting Tally Prime — Creation of Company — Selecting company — Shutting a company — Alter company— Creating Accounting groups and ledgers — Vouchers Practical problems for a new and existing business and not-for proganisation. Accounting reports: Introduction — Displaying Tobalance, Profit and Loss Account, Balance sheet, Day book, Purch register, Sales register, Cashflow/Funds flow and ratio analysis									
UNIT	Inventory and GST in Ta Inventory: Introduction to 1	•			ster	s —	Crea	tion	of st	ock gi	roup –

	Creation of Godown – Creation of unit of measurement – Creation of
	stock item – Entering inventory details in Accounting vouchers –
	Practical problems. GST: Introduction – Enabling GST – Defining tax
	details – Entries in Accounting vouchers – View invoice report –
	Practical problems.
<b>Question Patter</b>	rn: 100% Practical
<b>Course Outcon</b>	ies
Students will be	able to:

CO 1	Create data file in SPSS
CO 2	ExamineMeans of samples
CO 3	Conduct non-parametric tests
CO 4	Create a company, form groups and get automated financial statements
CO 5	Automate inventory management and GST filing

- 1. SundaraPandian.P, Muthulakshmi. S &Vijayakumar, T (2022), Research Methodology & Applications of SPSS in Social Science Research, Sultan Chand & Sons, New Delhi
- 2. Morgan George. A, Barrett C Karen, Leech L Nancy and Gloeckner Gene W (2019), IBM SPSS for Introductory Statistics, Routledge, 6<sup>th</sup> Edition, U.K.
- 3. Official Guide to Financial Accounting using TallyPrime (2021), BPB Publication, Delhi
- 4. Chheda Rajesh, U (2020), Learn Tally Prime, Ane Books, 4<sup>th</sup> Edition, New Delhi

#### **Books for reference:**

- 1. Kulas John, Renata Garcia Prieto Palacios Roji, Smith Adams (2021), IBM SPSS Essentials: Managing and Analysing Social Sciences Data, 2<sup>nd</sup> Edition, John Wiley & Sons Inc., New York
- 2. Rajathi. A, Chandran. P (2011), SPSS for You, MJP Publishers, Chennai
- 3. SangwanRakesh (2022), Learn Tally Prime in English, Ascend Prime Publication, Pilani
- 4. LodhaRoshan (2022), Tally Prime with GST Accounting, Law Point Publication, Kolkata

### Web references:

- 1. https://www.spss-tutorials.com/basics/
- 2. https://www.tallyclub.in/
- 3. https://tallysolutions.com/business-guides/inventory-management-in-tally-erp9/

Note: Latest edition of the books may be used

### Mapping of course outcomes with POs and PSOs

			PSOs						
	1 2 3 4 5 6					1	2	3	
CO 1	2	3	2	2	3	3	2	3	3
CO 2	3	3	2	2	3	3	2	3	3
CO 3	3	3	2	2	3	3	2	3	3
CO 4	3	3	2	3	3	3	3	3	3
CO 5	3	3	2	3	3	3	3	3	3

Strong - 3 Medium - 2 Low - 1

**Second Year** 

Core - X

**Semester IV** 

### **INTERNATIONAL BUSINESS**

								S		Ma	rks		
Course Code	Title of the Course	Category	L	Т	P	O	Credits	Inst. Hours	CIA	External	Total		
23MCC	INTERNATIONAL		6				4	5	25	75	100		
3C4	BUSINESS			_	_	_	-	_					
		the concepts of International Business and International											
	Business Environmer												
Learning	To analyse the different theories of International Business.												
Objective											Business.		
	To evaluate the differ	•	-					_					
	To analyse the operat			INC	s th	rou	gh re	eal c	ase as	ssessn	nent.		
	Introduction to International			,	,	,		1 т			C. C		
	International Business - Me	_			-				-		_		
TINITE I	internationalization of Bus												
UNIT I	Licensing- Franchising- Joi												
	Acquisitions - Framework		•	_									
	Domestic, Foreign and Global Environment-Recent Developments in International Business.												
	Theoretical Foundations of In	<b>40mm</b> 0	4ior		h == 0.5	in oo	<u> </u>						
								heo	rv of	f Mer	cantiliem_		
	Theoretical Foundations of International Business: Theory of Mercantilism- Theory of Absolute and Comparative Cost Advantage - Haberler's Theory of												
UNIT II	Opportunity Cost- Heckscher- Ohlin Theory Market Imperfections Approach-												
	Product Life Cycle Approach - Transaction Cost Approach - Dunning's Eclectic												
	Theory of International Production.												
	Legal framework of Internation		Busi	nes	S								
	Legal framework of International Business: Nature and complexities: Code and												
UNIT III	common laws and their implications to Business-International Business contract -												
	Legal provisions, Payment term												
		Multi-Lateral Agreements and Institutions											
	Multi-Lateral Agreements and					non	nic I	nteg	ration	ı – Fo	orms: Free		
TINITE IX	Trade Area, Customs Union, O												
UNIT IV	Blocks: Developed and Develo										-		
	BRICS - OPEC-Promotional ro	ole pla	ayec	l by	IM	IF-V	Vorl	d Ba	ınk a	nd its	affiliates-		
	IFC, MIGA and ICSID – ADB	IFC, MIGA and ICSID – ADB -Regulatory role played by WTO and UNCTAD.											
		Multinational Companies (MNCs) and Host Countries											
	Multinational Companies (MN	ICs) a	and	Но	st (	Cou	ntrie	s: N	<b>MNC</b> s	s - N	lature and		
UNIT V	characteristics.												
	Decision Making-Intra Firm Tr												
	Employment and labour rela	ations	- N	<b>A</b> an	age	mer	nt P	racti	ices-	Host	Country		

	Government Policies-International Business and Developing countries: Motives of MNC operations in Developing Countries (Discuss case studies)-Challenges posed by MNCs.
	e Outcomes
Studen	ts will be able to:
CO 1	Recalltheconcepts of International Business and International Business Environment
CO 2	Analyzedifferent theories of International Business
CO 3	Evaluatethe legal procedures involved in International Business.
CO 4	Explain the different types of economic integrations.
CO 5	Identify the operations of MNCs through real case assessment

- 1. Charles W.L. Hill, International Business: Competing in the Global Market Place,McGraw Hill, NewYork
- 2. Charles W. L. Hill, Chow How Wee & Krishna Udayasankar, International Business: An Asian Perspective- McGraw Hill, New York
- 3. Rakesh Mohan Joshi (2009), International Business, Oxford University Press

#### **Books for reference:**

- 1. Donald Ball, Michael Geringer, Michael Minor & Jeanne McNett, International Business: The Challenge of Global Competition, McGraw Hill Education, NewYork
- 2. Alan M Rugman& Simon Collinson, International Business: Pearson Education, Singapore

### Web references:

- 1. <a href="https://www.icsi.edu/media/webmodules/publications/9.5%20International%20Business.pdf">https://www.icsi.edu/media/webmodules/publications/9.5%20International%20Business.pdf</a>
- 2. <a href="https://ebooks.lpude.in/commerce/mcom/term">https://ebooks.lpude.in/commerce/mcom/term</a> 3/DCOM501
  INTERNATIONAL BUSINESS.pdf
- 3. https://www.shobhituniversity.ac.in/pdf/econtent/International-Business-Unit-1-Dr-Neha-Yajurvedi.pdf

Note: Latest edition of the books may be used

### Mapping of course outcomes with POs and PSOs

			PSOs						
	1	2	3	4	5	6	1	2	3
CO1	1	3	1	2	2	2	3	1	2
CO2	3	2	3	1	3	3	2	2	1
CO3	2	1	2	3	2	2	3	3	3
CO4	1	3	1	2	1	1	2	2	2
CO5	3	2	2	2	2	2	1	1	1

Strong - 3

Medium – 2

Low - 1

**Second Year** 

### Elective – V A

**Semester III** 

### APPLIED DATA ANALYTICS AND MACHINE LEARNING

								Š		Mai	rks
Course Code	Title of the Course	Category	Categor I		P	O	Credits	Inst. Hours	CIA	External	Total
23MCC3E1	APPLIED DATA ANALYTICS AND MACHINE LEARNING	DS E-5	3	-	-	-	3	4	25	75	100
LEARNING OBJECTIVES	<ul> <li>To interpret the or Pandas.</li> <li>To examine method</li> <li>To investigate made</li> </ul>	<ul> <li>To examine methods of working with textual and time series data</li> <li>To investigate machine learning techniques with Scikit-Learn</li> </ul>									
		rse Uı									
UNIT I	Introduction to Data An Introduction to Data Understanding Nature of Qualitative Data Analysi started with Python - Exp	Anal Data s-Intro	ysis -Da oduo	ta A	vith Anal n to	P lysis Py	s Pro thor	ocess 1 - F	s - Q PyPI,	uantita SciPy	ative and y.Getting
UNIT II	Working across the entire working across the entire manipulating the data - Shape Manipulation - An Library- Introduction to Operations between Data	re data Nump ray M Panda	ana ana by 1 Iani s D	naly alys ibra pula ata	ysis is p ary atio	pip ipel – N n - uctu	eline, ine, Idarr Gen res	e - Ge ray eral - Ind	etting - Ba Con lex f	g, clear sic Operation	ning and peration- - Pandas
UNIT III	Working with textual ar Working with textual data Python - Statistical data a	i <b>d tim</b> a - Wo nalysi	e-se orki s.	e <b>rie</b> ng v	s da with	<b>ita</b> i tin	ne-se				abases in
UNIT IV	Basics of machine learning with Scikit-learn Basics of machine learning with Scikit-learn - Introduction to machine learning -Fitting a first model - Cost functions and outliers - Linear regressions - Gradient descent - Feature engineering.										
UNIT V	Advanced machine learning regressions - Decision treduction - Introduction to	ning tong tections and tection to the tection to th	e <b>ch</b> i hnic SV	niqı ques 'Ms	ues s: K - C	-nea	arest	neig	-		_

	Outcomes will be able to:
CO 1	Demonstrate data analysis with apt knowledge in foundational concepts of Python
CO 2	Demonstrate getting, cleaning and manipulation of data using NumPy and Pandas
CO 3	Use Python for Statistical Data analysis
CO 4	Use Scikit-Learn for advanced Data analysis
CO 5	Explain advanced machine learning techniques
Pooles fo	n atudy.

- 1. Fabio Nelli (2018), "Python Data Analytics with Pandas, Numpy and Matplotlib", 2<sup>nd</sup> Edition, Apress, New York.
- 2. Paul Barry, Shroff (2011), "Head First Python", 1st Edition, O'Reilly Media, USA.
- 3. Mark Lutz, Shroff (2011), "Programming Python", 4<sup>th</sup> Edition, O'Reilly Media, USA.

### **Books for reference:**

- 1. Wes McKinney, "Python for Data Analysis", 2<sup>nd</sup> Edition, O'Reilly publication, USA.
- 2. Martin C Brown (2001), "Python the Complete Reference", McGraw Hill, USA.
- 3. Mark Lutz, Shroff (2010), "Python Pocket Reference", 3<sup>rd</sup> Edition, O'Reilly Media, USA.
- 4. Ashok NamdevKamthane, Amit Ashok Kamthane (2018), "Problem Solving and Python Programming", McGraw Hill Education Pvt. Ltd. Noida.

### Web references:

- 1. https://pandas.pydata.org/pandas-docs/version/1.4.4/pandas.pdf
- 2. https://mrcet.com/downloads/digital\_notes/CSE/IV%20Year/MACHINE% 20LEARNING(R17A0534).pdf

Note: Latest edition of the books may be used.

#### Mapping of course outcomes with POs and PSOs

			PSOs						
	1	2 3 4 5 6					1	2	3
CO1	1	2	1	3	3	1	3	2	1
CO2	1	2	1	3	3	1	3	2	1
CO3	1	2	1	3	3	1	3	2	1
CO4	1	2	1	3	3	1	3	2	1
CO5	1	2	1	3	3	1	3	2	1

Strong - 3

Medium - 2

Low - 1

**Second Year** 

### Elective-V B

**Semester III** 

### PYTHON AND R FOR DATA ANALYTICS

			Category						S		Mai	rks
Course Code		Title of the Course			Т	P	O	Credits	Inst. Hours	CIA	External	Total
23MCC 3E2		YTHON AND R FOR DATA ANALYTICS	DS E-5	3	-	-	-	3	4	25	75	100
Learni Objecti	_	<ul> <li>To understand the basics of Python</li> <li>To learn Bio Python</li> <li>To understand the features of R</li> <li>To learn data handling</li> <li>To identify the use of bio conductor</li> </ul>										
UNIT	I	Introduction to Python Installation of Python - Variables - Types - Strings - Jupiter notebooks - Objects - Functions - Control structures - Operators - User-Defined Functions - Data Structures - List, Tuple - Dictionary.										
UNIT	II	Numpy and Scipy Numpy library – Ndarrray - Basic Operations - Conditions and Boolean Arrays - Shape Manipulation - Array Manipulation - General Concepts - Structured Arrays - Reading and Writing Array on Files - SciPy Library for Statistics: linalg sub package - Normality- Correlation - t-Test- Chi- Test- ANOVA.										
UNIT	Ш	R Programming Introduction to R - Installing R - Features of R - Reserved words - Operators, -Strings - Data types and operations - Basic Data types - Vectors - List, Matrices - Arrays - Factors - Data frames - Flow control - Decision making - Loop Control Statements - Loops.										
UNIT	IV	Visualisation using R  R as a Deluxe Calculator - Creating Objects and Assigning Values - Graphics: Simple Plotting - Advanced Plotting - Using Color in Plots - Using Subscripts and Superscripts in Graph Labels - Interactive Graphics - Saving Graphical Output - Loops.										
UNIT V  Data Handling Feature selection models - Data Preprocessing - Norm - Data reduction - Data sampling - Heat maps - Clas analogy - rules - probabilities - statistics and prediction							Class	sifica	tion: I			
Course Or Students w												

Describe the basics of Python
Explain the necessity for programming in biology
Apply R programming
Discuss Data handling
Apply R in Phylogenetics

- 1. Fabio Nelli (2018), "Python Data Analytics with Pandas, Numpy and Matplotlib", 2<sup>nd</sup> Edition, Apress, New York.
- 2. Wes McKinney, "Python for Data Analysis", 2<sup>nd</sup> Edition, O'Reilly publication, USA.
- 3. Jeeva Jose (2018), "Beginner's Guide for Data Analysis using R Programming", Khanna Book Publishing Co. Ltd., New Delhi.
- 4. Norman Matloff (2011), "The Art of R programming A tour of statistical software design", 1<sup>st</sup> Edition, No Starch Press, USA.

### **Books for reference:**

- 1. Mark Lutz (2009), "Learning Python", O'Reilly Media Publication, USA.
- 2. Martin C Brown (2001), "Python: The Complete Reference". McGraw-Hill Media, USA.
- 3. Gentleman R, Carey V.J, Huber W, Irizarry, RA, and Dudoit, S, "Bioinformatics and Computational Biology Solutions Using R and Bioconductor", Springer, New York.

#### Web references:

- 1. www.sthurlow.com/python/
- 2. www.learnpython.org
- 3. www.codecademy.com/en/tracks/python

Note: Latest edition of the books may be used

### Mapping of course outcomes with POs and PSOs

			PSOs						
	1	2	3	4	5	6	1	2	3
CO1	2	2	2	2	1	2	1	2	3
CO2	2	2	2	2	1	2	1	2	2
CO3	3	3	3	3	2	3	2	3	3
CO4	3	3	3	3	3	3	3	3	3
CO5	3	3	3	3	3	3	3	3	3

Strong - 3

Medium – 2

Low - 1

### **EXPORT-IMPORT DOCUMENTATION**

Second Year AEC II Semester III

								Š		Marks	5	
Course Code	Title of the Course	Category	L	Т	P	O	Credits	Inst. Hours	CIA	External	Total	
23MCC3S1	EXPORT – IMPORT DOCUMENTATION	AEC	2	-	-	-	2	2	25	75	100	
Learning Objectives	<ul> <li>and types.</li> <li>Learn the special shipment and by post, multimodal traopen policy.</li> <li>Through in General provinitiatives for agriculture, jewellery authorization.</li> <li>Competent Foreign Trade Export Oriented Units, Special</li> </ul>	of export/import orders, shipment procedure, export documentation, letter of credit and types.  Learn the special shipment of export cargo by sea, air, cargo, land customs station and by post, multimodal transport, procedure and documentation, specific policy, open policy.  Through in General provisions regarding exports and imports, special focus initiatives for agriculture, handloom, handicrafts, leather goods and gems and										
UNIT I	Export Procedure:  Offer and receipt of Export/Import orders - Shipment procedure - Banking Procedure Export Documentation - Framework - Standardized pre-shipment Export Documents - Commercial and Regulatory Documents - Export credit instruments and procedures: Letters of credit and types - Documents required for export credit.											
UNIT II	Shipment of Export cargo: By Sea, Air, ICD (Internal Co Post - Procedure and Docum transport - Procedure and do of export cargo - Procedure a	ents r cument	equ	ired n - (	for	sh	ipment	t of c	argo -	Multi	modal	
UNIT III	of export cargo - Procedure and documents  Foreign Trade Policy and Provisions: General Provisions Regarding Exports and Imports- Special focus Initiatives for Agriculture, Handloom, Handicrafts, Leather goods and Gems and Jewellery (GJ)-Promotional Schemes – Duty Exemption/Remission Schemes: Advance License / Duty Free Import Authorization (DFIA), Duty Free Replenishment Certificate (DFRC)											
UNIT IV	Foreign Trade Schemes: Export Promotion Capital Good Electronic Hardware Technological Economic Z Credit Entitlement Schemes.	ogy Pa one (S	rk ( EZ)	EH'/Bio	TP)	So	ftware	Techr	nology	Park	(STP)	
UNIT V	Role and Functions of Specia	ıı ınstil	utio	ns:								

Export Promotion Councils, Commodity Boards, and Directorate of commercial Intelligence and Statistics, Indian Trade Promotion Organization, Indian Institute of Foreign Trade, Marine Products Export Development Authority.

#### **Outcomes**

- 1. Understand the export procedure and shipment of export cargo.
- 2. Comprehend the letter of credit and types, export credit insurance.
- 3. Appreciate the foreign trade policy and provisions and foreign trade schemes.
- 4. Make role and functions of special institutions.

#### Reference and Textbooks:-

C Ramagopal, *Export Import Procedures- Documentation and Logistics*, New Age International, 2010

Govt. of India, Bare Acts/ Manuals/ Handouts Institute Cargo Clauses, Incoterms – 1990, Carriage of *ICC 1983 Rev*, Uniform Customs & Practice for Documentary Credits.

Goods by Sea/ Air, Marine Insurance Act, FEMA, GSP Rules of Origin, etc.

Govt. of India, Foreign Trade Policy and Central Excise Rules & Duty Drawback Rules

IIFT, Background Papers on Export Procedures & Documentation.

Mahajan M, Foreign Trade Policy Procedures & Documentation Exports Imports Foreign Exchange Management W/cd, Snow White Publications Pvt Ltd, 2010.

S. Ramakrishna, et al., *Quality Control and Pre-shipment Inspection for Exports*.

V.S. Datey, ForeignTrade Policy, CCH India, 2010

### Mapping of Course Outcomes with POs and PSOs

СО				<b>PSO</b> <sub>S</sub>					
CO1	3	2	3	3	1	1	3	2	2
CO2	2	3	2	2	3	3	2	3	1
CO3	3	2	2	2	2	2	1	3	3
CO4	2	1	1	3	3	3	3	1	3
CO5	3	3	3	1	2	3	3	3	3
	1	(	3) S-Stron	ig, (2) M-	Medium,	(1) L-Low	7	ı	1

### ENTREPRENEURSHIP DEVELOPMENT SKILLS

	Second Year				Ι			Se	meste	r III		
	Marks							larks				
Course Code	Title of the Course	Category	L	Т	P	o	Credits	Inst. Hours	CIA	External	Total	
23MCC3S2	ENTREPRENEURSHIP DEVELOPMENT SKILLS	S E C	2	-	-	-	2	2	25	75	100	)
Course Objectives	<ul> <li>To impart knowledge patents and licensing</li> <li>To orient the student</li> <li>To enable students to</li> </ul>	<ul> <li>To introduce students to entrepreneurship and growth in India.</li> <li>To impart knowledge on innovation, its types, role of technology in innovation patents and licensing.</li> <li>To orient the students on new venture creation.</li> <li>To enable students to prepare a feasible business plan</li> <li>To give inputs on various types of financing available for new ventures.</li> </ul>									ration,	
UNIT I	Introduction: The Entrepreneur-Definition Entrepreneurial scene in India	ntroduction:								5		
UNIT II	Innovation in Business: Types of Innovation-Creating Thinking-The Technological Innovation.	and	Ide	entif	yin	g Op	portur	nities f	or Inno			5
UNIT III	New Venture Creation: Identifying Opportunities fo Generation of New Ideas for F Seizing and Screening of Oppo Products and Services-Marketi	Produ ortur	acts	and	Sei	rvice	s. Crea	ating, S	Shaping	g, Reco	gnition,	5
UNIT IV	Business Plan Preparation: Benefits of a Business Plan-E Plan-Guidelines for preparing and e-commerce Start-ups. Bus	a I	3usi	ness	s Pl	an-F	ormat		1	0		5
UNIT V	and e-commerce Start-ups. Business Model Canvas.  Financing the New Venture: Capital Structure and working capital Management: Financial appraisal of new project. Role of Banks-Credit appraisal by banks. Institutional Finance to Small Industries-Incentives-Institutional Arrangement and Encouragement of Entrepreneurship.								5			
Course Out			C 41. '			- C	d4	~ ~~.211:				
	On Completion	on o	t thi	is co	urs	e, St	tudents	s will;				

Be able to know about growth of entrepreneurship in India

Gain knowledge on Innovation, its types, role of technology in innovation, patents and licensing

Obtain knowledge on new venture creation

Be able to prepare a business plan

Gain knowledge on various types of financing available for new ventures.

### **Reading List**

1	http://www.jimssouthdelhi.com/smBBA6/ED.pdf
2	https://www.cengage.com/highered
3	https://roadmapresearch.com/entrepreneurship-beyond-curriculum
4	The International Journal of Entrepreneurship and Innovation

#### **References Books**

- 1. Reddy, N., Entrepreneurship: Text and Cases, Cengage Learning, 2010.
- 2. Roy, R., Entrepreneurship, 2<sup>nd</sup> Edition, Oxford University Press, 2011.
- 3. Barringer, B., Entrepreneurship: Successfully Launching New Ventures, 3<sup>rd</sup> Edition, Pearson, 2011.
- 4. Bassant, J., and Tidd, J., Innovation and Entrepreneurship, 2<sup>nd</sup> Edition, John Willy & amp: Sons, 2011.
- 5. Desai, V., Small Scale Industries and Entrepreneurship, Himalaya Publishing House, 2011.
- 6. Entrepreneurship: Successfully Launching New Ventures, Global Edition, 6<sup>th</sup> Edition Bruce R. Barringer, Texas A & amp: M University. R. Duane <u>Ireland.@2018</u> Pearson.

### Mapping of Course Outcomes with POs and PSOs

СО			Po						
CO1	3	2	3	3	3	2	3	2	2
CO2	2	1	2	2	2	1	2	1	1
CO3	1	3	1	1	1	3	1	3	3
CO4	3	3	3	3	3	2	3	2	2
CO5	2	2	2	2	1	2	1	1	
	I	I	(3) S-Stroi	ng, (2) M-	Medium,	(1) L-Low	l	I	I

### INTERNSHIP / INDUSTRIAL ACTIVITIES III - Semester

		_						LS.	Marks		
Course Code	Title of the Course	Category	L	Т	P	O	Credits	Inst. Hour	St. Hours		
23MCC3I	<ul><li>INTERNSHIP / INDUSTRIAL ACTIVITIES</li></ul>		-	ı	-	-	2	-	25	75	100

❖ The students are submitting the Internship / Industrial activities report about their internship training learned 30 days after completed the first year.

**Second Year** 

### Core - XI

**Semester IV** 

### CORPORATE AND ECONOMIC LAWS

								S	Marks					
Course Code	Title of the Course	Category	Category		P	O	Credits	Inst. Hours	CIA	External	Total			
23MCC	CORPORATE AND	Co	6	-	-	-	4	6	25	75	100			
4C1	ECONOMIC LAWS	re												
Learnin Objectiv	currency under FEMA  To understand unethic consumer disputes uner the consumer disputes uner the consumer disputes uner the Copyright and Pa  To evaluate offence of Prevention of Money	<ul> <li>currency under FEMA Act</li> <li>To understand unethical competitive practices and forums for redressal consumer disputes under Competition Act and Consumer Protection Act</li> <li>To understand the procedure for obtaining patents and copyright und The Copyright and Patents Act</li> <li>To evaluate offences and punishment for money laundering und Prevention of Money Laundering Act</li> </ul>												
UNIT I	Introduction to Foreign Exchange Management Act, 1999  Foreign Exchange Management Act, 1999: Introduction – Definition Current Account transactions – Capital Account transactions – Realisa repatriation and surrender of foreign currency – Remittance of asset Possession and retention of foreign currency or foreign coins – Author person – Adjudication and Appeal.									Realisation, of assets –				
UNIT I	The Consumer Protecti Consumer Dispute Redre	on - s, Pov on A essal (	Re Re vers	Progula and 20	hib atio d Fu 19:	ition n counct Ob ns -	of considerated of the con	Agrombion of Cos; Rusum	eeme natio Comm ights er pr	ons - nissio of otection	Competition n - Appellate consumers –			
Procedure for admission to complaints – Appeal against orders.  Law relating to intellectual property rights  Law relating to intellectual property rights: Introduction - The Copy 1957: Works in which copyright subsist - Ownership of copyright and of the owner - Assignment of copyright - Disputes with respect to assig copyright - Term of copyright - Registration of copyright - Infring copyright.  The Patents Act, 1970: Inventions not patentable - Applications for Publication and examination of applications - Grant of patents a conferred - Register of patents. Trademarks Act, 1999: Conding registration - Procedure for and duration of registration - Effect of reg								and the rights assignment of ringement of for patents - s and rights onditions for						

	Collective marks.
	Prevention of Money Laundering Act, 2002
	Prevention of Money Laundering Act, 2002: Offence of money laundering –
UNIT IV	Punishment for money laundering -Attachment, adjudication and confiscation -
	Obligations of Banking Companies, Financial Institutions and Intermediaries -
	Summons, Search and Seizure – Appellate Tribunal.
	Real Estate (Regulation and Development) Act, 2016
	Real Estate (Regulation and Development) Act, 2016: Introduction - Salient
UNIT V	features of the Act - Registration of Real Estate Project - Registration of Real
UNIIV	Estate agents – Functions and duties of promoter – Rights and duties of Allottees
	- Offences, penalties and adjudication - Specimen agreement for sale to be
	executed between the promoter and the allottee.

### **Course Outcomes**

Students will be able to:

CO 1	Recall important provisions of FEMA
CO 2	Evaluate the provisions of the Competition Act, 2002 and Consumer Protection Act to govern commercial competition and protect a consumer
CO 3	Recall the process relating to obtaining copyrights and patents.
CO 4	Examine the provisions of Money Laundering Act
CO 5	Analyse the provisions relating to regulation of real estate.

### **Books for study:**

- 1. MunishBandari (2022), A Textbook on Corporate and Economic Laws, 33<sup>rd</sup> Edition, Bestword Publications, New Delhi
- 2. AmitVohra and RachitDhingra (2022), Economic, Business and Commercial Laws, 18th Edition, Bharat Book House, Siliguri
- 3. PankajGarg (2021), Taxmann's Corporate and Economic Laws, 7<sup>th</sup> Edition, Taxmann Publications, New Delhi

### **Books for reference:**

- 1. Sekar G and SaravanaPrasath B (2022), Students' Handbook on Corporate and Economic Law, Commercial Law Publishers (India) Pvt.Ltd.,, New Delhi
- 2. Taxmann (2021), FEMA & FDI Ready Reckoner, 15<sup>th</sup> Edition, Taxmann Publications, New Delhi
- 3. <u>AhujaV.K. and ArchaVashishtha</u> (2020), Intellectual Property Rights (contemporary Developments), Thomson Reuters, Toronto, (CAN)

#### Web references:

- 1. https://resource.cdn.icai.org/67333bos54154-m3cp1.pdf
- 2. https://resource.cdn.icai.org/67335bos54154-m3cp3.pdf

- 3. https://resource.cdn.icai.org/68523bos54855-cp1.pdf
- 4. https://resource.cdn.icai.org/68524bos54855-cp2.pdf

Note: Latest edition of the books may be used

## Mapping of course outcomes with POs and PSOs

			PO	PSOs					
	1	2	3	4	5	6	1	2	3
CO1	3	3	2	2	3	3	3	2	3
CO2	3	3	3	2	2	3	2	2	3
CO3	3	3	2	2	2	3	2	2	3
CO4	3	3	3	3	3	3	3	2	3
CO5	3	3	2	2	3	3	3	2	3

Strong - 3 Medium - 2 Low - 1

**Second Year** 

### Core - XII

**Semester IV** 

### **HUMAN RESOURCE ANALYTICS**

								s			Marks			
Course Code	Title of the Course	Category	Categor L L		P	o	Credits	Inst. Hours	CIA	External	Total			
23MCC40	22 HUMAN RESOURCE ANALYTICS	ANALYTICS re												
➤ To understand the concept and framework of human resource analytic ➤ To evaluate the process of human resource analytics and the relevant research tools ➤ To illustrate the evolution, types and design of HR metrics ➤ To deal with data collection and transformation ➤ To adopt tools and techniques for predictive modelling														
	-	ours		-										
UNIT I	Human Resource Analytic	Introduction to Human Resource Analytics  Human Resource Analytics: Introduction -Concept - Evolution - Importance - Benefits - Challenges - Types of HR Analytics - HR Analytics Framework and									*			
UNIT II	Business Process and HR A Business Process and HR A HR - Data Issues – Data techniques – Statistics and S	nalytic Validi	s: I	- D	ata	Re	liabi	lity	- HF	Res	_			
UNIT II	Introduction to HR Metric HR Metrics: Introduction -	e <b>s</b> Histori	cal	Evo	luti	ion (	of H	R m	etrics	s- Imp				
UNIT IN	for Human Resources – Pro	HR Analytics and Data:Introduction – HR Data Collection – Data quality – Big data for Human Resources – Process of data collection for HR Analytics – Transforming data into HR information – HR Reporting – Data Visualization – Root cause												
UNIT V	HR Analytics and Predictiv HR Analytics and Predictiv Different phases – Predic	e Mod tive an tware	lelli naly so	ng: tic lutio	Intr too ons	ls a -	and Pre	tech dicti	HR Predictive Modelling – hniques – Information for ive Analytic Models for s.					
Course Ou Students w	tcomes ill be able to:													

CO 1	Examine the concept of human resource analytics
CO 2	Apply the HR tools and techniques in decision making
CO 3	Examine the different types of HR metrics and their relative merits
CO 4	Collect and transform data leading to HR reporting
CO 5	Build models for predictive analysis

- 1. NishantUppal (2020), Human Resource Analytics Strategic Decision Making, 1st Edition, Pearson EducationPvt. Ltd., Chennai
- 2. Sarojkumar and Vikrant Verma (2022), HR analytics, Thakur PublicationPvt. Ltd, Lucknow.
- 3. Dipak Kumar Bhattacharyya (2017), HR analytics: understanding theories and applications, 1<sup>st</sup> Edition, Sage Publications India Private Limited, New Delhi

#### **Books for reference:**

- 1. Ramesh Soundararajan and Kuldeep Singh (2019), Winning on HR analytics, Sage publishing, New Delhi
- 2. AnshulSaxena (2021), HR analytics: quantifying the intangible, 1st Edition, Blue Rose publishers, New Delhi
- 3. Michael J. Walsh (2021), "HR analytics essentials you always wanted to know", 7<sup>th</sup> Edition, Vibrant publishers, Mumbai.

### Web references:

- 1. https://hbr.org/webinar/2017/06/leveraging-hr-analytics-in-strategic-decisions
- 2. https://www.mbaknol.com/human-resource-management/human-resource-metrics/
- 3. https://www.managementstudyguide.com/hr-metrics-and-workforce-analysis.htm

Note: Latest edition of the books may be used

### Mapping of course outcomes with POs and PSOs

				PSOs					
	1	2	3	4	5	6	1	2	3
CO1	3	2	2	3	3	3	3	3	3
CO2	3	3	2	3	3	3	3	3	3
CO3	3	3	2	3	3	3	3	3	3
CO4	3	3	2	3	3	3	3	3	3
CO5	3	3	2	3	3	3	3	3	3

Strong - 3

Medium – 2

Low - 1

## Core 13 Dissertation / Project with viva-voce

Second Year Core-XIII Semester IV

		_						rs	Marks			
Course Code	Title of the Course	Category	L	Т	P	O	Credits	Inst. Hou	CIA	External	Total	
23MCC4PR	Dissertation / Project with Viva-voce	Co re	10	-	. 1	-	6	10	50	150	200	

**Second Year** 

### Elective – VI A

**Semester IV** 

### CYBER AND DATA SECURITY

								Ø		N	Marks
Course Code	Title of the Course		Category L L P		O	Credits	Inst. Hours	CIA	External	Total	
23MCC4E1	CYBER AND DATA         DS         4         -         -         -         3         4         25         75         10           SECURITY         E-6         E-6         -         -         -         3         4         25         75         10										
Learning Objectives	<ul> <li>To understand threats and risks in cybersecurity landscape</li> <li>To interpret cybersecurity framework and regulations</li> <li>To examine data security and integrity regulations</li> <li>To discuss network security management</li> <li>To recall cybersecurity disasters</li> </ul>										
UNIT I	Cybersecurity Landscape Cybersecurity Landscape: Threats that are related to current and emerging trends, cyber security awareness, high profile cybercrime statistics and methods, the importance and functions of Governance, Risk Management, and Compliance in Cyber security program management, best practices in risk management including the domains of risk assessment and risk treatment, the structure and content of Cybersecurity-related strategy, plans, and planning. types of vulnerabilities and frauds in different domains eg. Financial and Banking, Ecommerce, Telecom, GDPR.										
UNIT II	Cybersecurity Framework Cybersecurity Framework regulations, challenges to key concepts and terminal strategies to identify and systemic components ( cybersecurity program, N	rks ks: In o orga inolog l remo	terranis y i edia	natio atio n ( te v	onal on, 1 Cyb vuln	mul erse ieral	tiple curi biliti	sec ty, 1 es i	urity threat	regul ts to ormat	ations, Define cybersecurity, ion assets, the
UNIT III	Data Security  Data Security: Data Integrity and Security, digital security, Data volume and velocity, Bigdata, multiple data sources, data diversity, Data (dis)organization, Unique data storage requirements, Security tools, Inflexible reporting and query										
UNIT IV	Managing Network Security  Managing Network Security: The threats to data from information communication technology (ICT), the issues and practices associated with managing network security, Identify the practices, tools, and methodologies associated with assessing network security, the components of an effective network security program. Phishing attacks on sites, digital advertising spoofing, Search indexing										

UNIT V	Cybersecurity Incidents and Disasters
	Cybersecurity Incidents and Disasters: Hacking attempts, web site defacement,
	denial of service attacks, information disclosures, natural and man-made
	cybersecurity disasters, the components of a cybersecurity contingency
	planning program, contingency strategies including data backup and recovery

effective cybersecurity disaster recovery program, the components and structure of an effective cybersecurity incident response program. Digital ecosystem, Cloud computing.

and continuity of cybersecurity operations, the components and structure of an

### **Course Outcomes**

#### Students will be able to:

CO 1	Develop plans to mitigate risks and threats to cybersecurity
CO 2	Solve vulnerabilities in cybersecurity frameworks
CO 3	Solve issues in integrity issues in cybersecurity
CO 4	Implement radical changes in cybersecurity management
CO 5	Formulate strategies to overcome cybersecurity disasters

#### **Books for study:**

- 1. Nina Godbole, SunitBelapure(2016), "Cyber Security", Wiley India, New Delhi.
- 2. AvantikaYadav (2017), "Cyber security", Narosa Publishing House Pvt Ltd. New Delhi.
- 3. Tim Mather, SubraKumaraswamy, ShahedLatif (2010), "Cloud Security and Privacy", OREILLY Media, USA.

#### **Books for reference:**

- 1. Nina Godbole, "Information Systems Security", Wiley India, New Delhi.
- 2. Kennetch J. Knapp, "Cyber Security & Global Information Assurance", Information Science Publishing.
- 3. Thomas J Mowbray (2016), "Cyber Security Managing Systems, Conducting Testing and Investigating Intrusions", Wiley India Pvt. Ltd, New Delhi.

### Web references:

- 1.https://mrcet.com/pdf/Lab%20Manuals/IT/CYBER%20SECURITY%20(R18A0521).pdf
- 2. http://www.uptti.ac.in/classroom-content/data/cyber%20security%20unit-3.pdf

Note: Latest edition of the books may be used.

### Mapping of course outcomes with POs and PSOs

			PSOs						
	1	2	3	4	5	6	1	2	3
CO1	3	3	3	3	2	2	2	3	2
CO2	3	3	3	3	2	2	2	2	3
CO3	3	3	3	3	2	2	2	2	3
CO4	3	3	2	3	2	2	2	2	2
CO5	3	3	2	3	2	2	2	3	3

Strong - 3

Medium – 2

Low - 1

### **E-COMMERCE**

									S			Marks		
Course Code		Title of the Course	Category	Categor.		P	O	Credits	Inst. Hours	CIA	External	Total		
23MCC 4E2		E-COMMERCE	DS E-6	4	-	-	-	3	4	25	75	100		
LEARNING OBJECTIVES  → To apply the func → To apply the adva → To apply the func				Information technology and e-commerce for entrepreneur tions of Windows operating system ance functions of MS word tions of MS excel e concept of E-Commerce and Electronic payments										
	7 To understand				Jnit							<u> </u>		
UNIT	UNIT I  What is Electronic Con and Limitations of Integrating Electronic the Electronic payme				ectronic Payment Systems  ommerce - Brief history of Electronic Commerce - Advantages of Electronic Commerce - Types of Electronic commerce - ic Commerce - Key questions for management - Overview of ent technology- Requirements for Internet based payments - yment medium – Electronic Commerce and Banking.									
UNIT	II	Benefits of EDI, EDI tech Implementation, EDI Agr of Electronic Payment Sy system and the protocols transaction protocol for co of payments on the net – I	nnolog eeemen stem: used, redit c	nts, Stud Stud ard	ED dy a dy E pay	I Se ind lect mei	curi exa tron nt. I	ity. I mine ic Fu Digit	Elect the and a al ec	ronic use c Frans onon	Paym of Election fer an ny: Ide	nent Systems, Need etronic Payment d secure electronic entify the methods		
UNIT	III	Consumer Oriented E C E-Retailing: Traditional r factors, Models of e reta services, Web-enabled se web, e entertainment, Au Electronic Commerce	comm etailin iling, ervices	erco g an Fea	e: nd e iture	ret es o	ailii f e ikin	ng, E retai g se	Benet ling.	fits of E se es, In	f e ret ervice forma	ailing, Key success s: Categories of e- tion-selling on the		
UNIT	IV	E-security and Web based business  Security in the cyberspace - Designing for security -Virus -Security Protection and Recovery - Encryption - Business-to-Business Electronic Commerce - Intranets and Extranets - Intranets and Supply Chain Management - Legal and Ethical issues - Case studies.							erce - Intranets and					
UNIT	V	Issues in E Commerce Understanding Ethical, So Organizing the issues, Ba Candidate Ethical princip at E-Commerce Websites	sic Etl les Pri	hica ivac	l Co y aı	once nd I	epts nfoi	, An	alyzi ion F	ng E Rights	thical s: Info	Dilemmas, ormation collected		

	Property Rights: Types of Intellectual Property protection, Governance.
Course O	utcomes
Students v	vill be able to:
CO 1	Understand the hardware and software of a system
CO 2	Apply the functions of Windows operating system
CO 3	Apply the advance functions of MS word
CO 4	Apply the functions of MS excel
CO 5	Understand the concept of E-Commerce and Electronic payments

- 1. Ravi Kalkota and Andrew B Whinston, "Frontiers of Electronic Commerce", Pearson, Noida.
- 2. Henry Chan, Raymond Lee, Tharam Dillon, Elizabeth Chang, "E-Commerce Fundamentals and Applications, Wiley Publishers, New Delhi.
- 3. Senn, "Information Technology: Principles, Practices and Opportunities James", Prentice Hall, New Delhi.
- 4. Richard Hammer (1998), "Enterprise Resource Planning",

#### **Books for reference:**

- 1. Efraim Turban, Jae Lee, David King ,H. Michael Chung (2001), "Electronic Commerce A Managerial Perspective", Addison-Wesley, USA.
- 2. Anita Agrawal, Rahul Kotian, TusharAgarwal and VijalakshmiKannan, (2016), "E Commerce and Digital Marketing", Himalaya Publishing House, Mumbai.

#### Web references:

- 1. https://www.slideshare.net/kamalgulati7/full-notes-on-ecommerce-study-material-for-ecommerce
- 2. https://www.techtarget.com/searchcio/definition/e-commerce?amp=1

### Mapping of course outcomes with POs and PSOs

			PSOs						
	1	2	3	4	5	6	1	2	3
CO1	2	2	1	2	2	2	2	2	2
CO2	2	2	2	2	2	2	2	2	2
CO3	3	3	3	3	3	3	3	3	3
CO4	3	3	3	3	3	3	3	3	3
CO5	3	3	3	3	3	3	3	3	3

Strong - 3

Medium – 2

Low - 1

#### ADVANCED EXCEL

Second Year AEC III Semester IV

		7						S		Marks	3
Course Code	Title of the Course	Category			P	O	Credits	Inst. Hours	CIA	External	Total
23MCC4S1	<b>ADVANCED EXCEL</b> AEC 2 2 2 25 75										
Learning Objectives	<ul> <li>Know the basics of Advanced</li> <li>Excel is different from of</li> <li>Understand how to form which are available in Advanced</li> <li>Get the knowledge abortothers.</li> <li>Perform the statistical, m</li> </ul>	ther ver nat the dvanced ut crea	esion cell l Ex ting	s of s an cel. cha	`Exo nd d nrts	cel. iffer	rent ty	pes of	pasting	g techr kbook	from
UNIT I	Introduction to Advanced Excel	- Form	attii	ng C	Cells	and	Proof	ing To	ols		
UNIT II	Paste and Paste Special Technique	ues in E	Exce	1 - C	Custo	omiz	zing an	d Prote	ecting I	Excel	
UNIT III	Creating Charts and Templates -	Text, I	Date	and	l Tir	ne F	unctio	ns			
UNIT IV	Statistical Functions - Mathemat	ical and	l Fir	nanc	e Fu	ıncti	ions				
UNIT V	What if Analysis and logical Workbooks	functio	ns	in E	Exce	:1 -	Sortin	g, Filt	ering a	and Pr	inting

### **Outcomes**

Students will above to

CO1 – Details of advance excel

CO2 – Formatting cells and tools

CO3 – Creating charts and templates

CO4 – Analysis the mathematics and financial function

CO5 – Know about the logical function of excel

### **Books for Study**

- 1. Michael Alexander, Richard Kusleika, John Walkenback, Microsoft Excel 2019 Bible,
- 2. Kindle Edition, 2019.
- 3. McFedries, Microsoft Excel 2019 Formulas and Functions (Business Skills), Kindle Edition,

4. 2019.

### **Books for Reference**

- 1. Wayne L.Winston, Microsoft Excel 2013: Data Analysis and Business Modeling, Prentice
- 2. Hall of India Learning, 2011.
- 3. Conrad Carlberg, Statistical Analysis: Microsoft Excel 2013, Pearson Education, 2014.

### **Related Online Contents**

- 1. https://www.youtube.com/watch?v=zGm7oOsxvyM
- 2. https://www.youtube.com/watch?v=GTbd4y1CtrU
- 3. https://www.youtube.com/embed/WU4LHrf8yvg

### Mapping of Course Outcomes with POs and PSOs

СО	POs							PSO <sub>S</sub>			
CO1	2	1	3	3	2	2	3	2	2		
CO2	3	2	2	2	1	3	2	3	3		
CO3	2	3	1	1	3	3	1	1	3		
CO4	1	2	3	2	3	2	3	3	3		
CO5	3	1	2	3	2	3	2	2	1		
(3) S-Strong, (2) M-Medium, (1) L-Low											

### **EMPLOYABILITY SKILLS**

	Second Year SI	SEC III						Semester IV					
Course Code						O	Credits	Inst. Hours	Marks				
	Title of the Course	Category	L	Т	P				CIA	External	Total		
23MCC4S2	EMPLOYABILITY SKILLS		2	-	-	-	2	2	25	75	100		
Course Objectives	<ul> <li>To Learn about the employability skills</li> <li>To understand dimensions of task oriented skills</li> <li>To study on critical problem-solving techniques</li> <li>To develop employability skills</li> <li>To understand the logical and reasoning skills</li> </ul>												
UNIT I	Introduction to employability skills:  Meaning-definition-Hard skills and soft skills-Employability skills and vocational skills-Employability and employment-Employability attributes.												
UNIT II	Unpacking Employability Skills:  Embedded employability skills-Dimensions of competency-Task skills-Task Management skills-Contingency Management skills-Job/Role Environment skills.												
UNIT III	Inter – Relationships of employability skills:  Communication-Team work-Problem solving-Initiative and Enterprise-Planning and Organizing-Self management-Learning-Technology.												
UNIT IV	Resume writing:  Meaning-Features of good resume-Model (Exercise). Etiquettes-Dress, Cleanliness, Etiquettes to be followed inside the employment seeking process.												
UNIT V	Arithmetic and Logical Reasoning Skills-Exercise.												
Course Outcomes													
Students will able to													
CO1	Acquire employability skills												
CO2	Understand dimensions of task oriented skills												
CO3	Study on critical problem-solving techniques												
CO4	Develop employability skills												

CO5	Understand the logical and reasoning skills

### Reading List

- 1. https://www.jobjumpstart.gov.au/article/what-are-employability-skills
- 2. <a href="https://www.simplilearn.com/why-are-emloyability-skills-important-article">https://www.simplilearn.com/why-are-emloyability-skills-important-article</a>
- 3. https://blog.hubspot.com/marketing/employability-skills
- 4. https://www.indeed.com/career.advice/finding-a-job/employability-skills

### **References Books**

- 1. Soft Skills, Dr.K.Alex
- 2. Winning Interview Skills, Complied & Edited by J.K. Chopra.
- 3 A Modern Approach to Verbal and Non-Verbal Reasoning. R.S. Aggarwal.
- 4. Fafinski, S., Finch, Employability Skills for Law Students. United Kingdom: OUP Oxford.
- 5. Trought, F. (2017). Brilliant Employability Skills: How to Stand Out from the Crowed in the Graduate Job Market. United Kingdom: Pearson Education Limited.
- 6. Chaita, M.V. (2016). Developing Graduate Employability Skills: Your Pathway to Employment United States: Universal Publishers.

### Mapping of Course Outcomes with POs and PSOs

CO	POs							PSO <sub>S</sub>			
CO1	3	2	3	3	1	3	1	1	3		
CO2	2	3	2	2	3	2	2	2	2		
CO3	2	2	1	1	2	1	3	3	1		
CO4	3	1	3	2	3	3	2	2	3		
CO5	3	3	3	2	2	3	1	2	2		
(3) S-Strong, (2) M-Medium, (1) L-Low											